

Hosiery

furniture

GRAIN PRODUCTS

photography

*industrial
chemicals*

**Foot
Products**

WELDING

newsprint
Snack Cakes

cabinets

candy

*Foam
Products*

SOFT DRINKS

Suits & Coats

commercial
printing

Stoves

Food Coatings

CARDBOARD

BOXES

*corrugated
tubing*

2009 INDUSTRIAL DIRECTORY



Cleveland/Bradley Chamber of Commerce Economic Development Council

Note: In 1994 the Fortune 500 became a single list combining industrial and service businesses, ranked in size by revenues. Due to this merger, the top 1000 companies were ranked.

***This information is NOT to be used for telemarketing purposes.**

225 Keith St SW
PO Box 2275
Cleveland TN 37320-2275
423-472-0126
800-905-3464
Fax: 423-472-2019
Website: www.clevelandchamber.com
Email: edc@clevelandchamber.com
Revision Date: May 2009

ABITIBIBOWATER INC.

5020 Hwy 11 S
 Calhoun TN 37309-5249
 Phone: (423) 336-2211
 Fax: (423) 336-7950
 Employees: 700 Established: 1954
 Web Site: www.abitibibowater.com

Principal Contact:

Jack Carter, Vice President/General
 Manager

Jim Brigham, Director, Human
 Resources

Sales Market: National

Purchasing Market: National

Products Produced:

322122 Paper Mill Products (Newsprint,
 Specialty Paper, Market
 Hardwood Pulp)

Products Purchased:

325998 Chemicals
 51111 Old Newspapers
 51112 Old Magazines
 321999 Wood

Corporate Headquarters:

AbitibiBowater Inc.
 Montreal, Quebec

**ACCESS COLOR LAB/CREATIVE
 TOUCH STUDIOS**

4901 Old Tasso Rd
 PO Box 4495
 Cleveland TN 37320-4495
 Phone: (423) 476-9367
 Employees: 55 Established: 1987

Principal Contact:

John Disbrow, President
 Dale Miller, General Manager

Sales Market: National

Purchasing Market: National

Products Produced:

812921 Photo Processing Lab
 Photographic Fundraising
 Materials

Products Purchased:

333315 Photographic Equipment &
 Supplies

ADM MILLING

430 Central Ave NE
 PO Box 3268
 Cleveland TN 37320-3268
 Phone: (423) 476-7551
 Fax: (423) 478-2023
 Employees: 21 Established: 1904

Principal Contact:

Jim Koons, Plant Manager

Sales Market: Multistate

Products Produced:

311211 Soft Wheat Flour
 311119 Prepared Feeds and Feed
 Ingredients for Animals and
 Fowls, Except Dogs and Cats

Products Purchased:

11114 Wheat

Corporate Headquarters:

Archer Daniels Midland Company
 Decatur IL

Fortune 500 Member

**ADVANCED PHOTOGRAPHIC
 SOLUTIONS**

1525 Hardeman Ln NE
 PO Box 8019
 Cleveland TN 37320-8019
 Phone: (423) 479-5481
 Fax: (423) 479-8077
 Employees: 325 Established: 1995
 Web Site: www.advancedphoto.com

Principal Contact:

Gene Harrell, President
 Mike Christian, Director, Human
 Resources

Products Produced:

333315 Photographic Equipment and
 Supplies
 812921 Photo Processing Lab

Products Purchased:

333315 Photographic Film & Paper

ALLIED DEALERS SUPPLY CO.

2290 Elliston Dr SW
 PO Box 21
 Cleveland TN 37364-0021
 Phone: (423) 479-9773
 Fax: (423) 472-0011
 Employees: 6 Established: 1961

Principal Contact:

Lynne Jenkins, Manager

Sales Market: Regional, National

Purchasing Market: Regional

Products Produced:

3429 Hardware, Not Elsewhere
 Classified
 (Fireplace Dampers)

Products Purchased:

42193 Scrap Gray Iron Castings
 42151 Aluminum
 337215 Bar Stock Steel
 339993 Fastener Products
 42193 Scrap Cast Iron

**AMERICAN CUSTOM
 MANUFACTURING**

1528 Clinch St NE
 PO Box 3630
 Cleveland TN 37320-3630
 Phone: (423) 476-5599
 Fax: (423) 476-4360
 Employees: 10 Established: 1987

Principal Contact:

Lee Otis Burton, President

Sales Market: Regional

Products Produced:

332312 Fabricated Structural Steel
 (Forming, Bending, Welding)
 332313 Fabricated Plate Work

Products Purchased:

331111 Carbon & Stainless Steel

Parent Company:**Corporate Headquarters:****AMERICAN PRINTING SERVICES**

2150 S Lee Hwy
 PO Box 6080
 Cleveland TN 37320-6080
 Phone: (423) 339-3840
 Fax: (423) 339-2581
 Employees: 7 Established: 1989

Principal Contact:

David Smith, Owner
 Donna Smith, Co-Owner

Sales Market: National

Purchasing Market: National

Products Produced:

323110 Commercial Printing
 (Including Directories,
 Yearbooks, Brochures, Post
 Cards, Catalogs, Forms)

323116 Manifold Business Forms
 Promotional Shirts & Hats

Products Purchased:

322121 Paper
 32591 Ink

**AMERICAN RESEARCH & KNITTING
 (Corporate Headquarters)**

180 6th St SE
 PO Box 1004
 Cleveland TN 37364-1004
 Phone: (423) 472-7106
 Fax: (423) 472-7115
 Employees: 10 Established: 1975

Principal Contact:

Jack Woodfin, Vice President

Products Produced:
313249 Knit Fabric Mills (Double- and Single-Knit)

Products Purchased:
313111 Cotton and Polyester Yarn

ARCH CHEMICALS INC.

1200 Lower River Rd NW
PO Box 800
Charleston TN 37310-0800
Phone: (423) 780-2724
Fax: (423) 780-2060
Employees: 265 Established: 1999
(site 1963)

Web Site: www.archchemicals.com

Principal Contact:

Michael Muirhead, Director of Manufacturing
Janice Baker, Human Resources Supervisor

Lance House, Regional Human Resources Manager

Sales Market: National, International

Purchasing Market: National

Products Produced:

325998 Swimming Pool Chemicals

Products Purchased:

325181 Chlorine
325181 Caustic Packaging

327410 Lime

Corporate Headquarters:

Arch Chemicals Inc.
Norwalk, CT

BARKU PLASTICS LLC

131 Corporate Dr SW
Cleveland TN 37311
Phone: (423) 614-0523
Fax: (423) 614-0524
Employees: 6 Established: 2003

Principal Contact:

John Hawk, President
Mark Phillips, Production Manager
Sales Market: National, International
Purchasing Market: National, International

Products Produced:

Injected Molded Plastic Parts

Products Purchased:

325211 Plastic Resin

BEATY FABRICATING INC.

6789 Georgetown Rd NW
Cleveland TN 37312
Phone: (423) 472-4365
Fax: (423) 473-2760
Employees: 17 Established: 1979

Principal Contact:

Stacy Beaty, President

Sales Market: Regional

Purchasing Market:

Products Produced:

332323 Hand Rails, Pool Fences, Spiral Staircases
332312 Fabricated Structural Metal

Products Purchased:

331111 Steel
331511 Iron
331315 Aluminum
335518 Welding Supplies

BINGHAM GLASS & WINDOW CO.

148 South Main St
PO Box 123
Calhoun TN 37309
Phone: (423) 479-1652
Fax: (423) 479-6181
Employees: 2 Established: 1976

Principal Contact:

Jonnie Walker, Owner

Sales Market: Multistate

Products Produced:

327211 Insulated Glass Panels
332321 Windows
332321 Replacement Windows
332321 Window Screens

Products Purchased:

331315 Aluminum

BRADLEY BLOCK CO.

2180 Blythe Ave SE
PO Box 476
Cleveland TN 37364-0476
Phone: (423) 472-6591
Fax: (423) 479-2915
Employees: 18 Established: 1970

Principal Contact:

Ginger Peels, Office Manager
Jeff Leatherwood, General Manager

Sales Market: Local/Regional

Purchasing Market: Local

Products Produced:

327331 Concrete Block, Brick and Versa-Lok Block

Products Purchased:

212312 Gravel
32731 Cement
212321 Sand
212312 Limestone Shale

Parent Company:

Sequatchie Concrete, South Pittsburg, TN

BRADLEY CONCRETE

340 Durkee Rd
PO Box 3022
Cleveland TN 37320-3022
Phone: (423) 479-4541
Fax: (423) 479-4542
Employees: 19 Established: 1977

Principal Contact:

Steve Lambert, Owner
Kirk Lambert, Manager

Sales Market: Regional

Purchasing Market: Regional, National

Products Produced:

32732 Ready Mix Concrete

Products Purchased:

221321 Gravel, Sand
32731 Cement

BRADLEY LITHO INC.

428 Caldwell Rd SE
Cleveland TN 37323
Phone: (423) 479-3799
Fax: (423) 479-3625
Employees: 5 Established: 1980

Principal Contact:

Jerry Campbell, President

Sales Market: Local

Purchasing Market: Local

Products Produced:

323110 Commercial Printing and Typesetting

BRADLEY STEEL

2010 Old Harrison Pike NW
PO Box 2305
Cleveland TN 37320-2305
Phone: (423) 479-8030
Fax: (423) 479-8752
Employees: 12 Established: 1978

Principal Contact:

Charles Burger, Partner
Patricia Burger, Partner

Sales Market: Regional

Purchasing Market: Regional

Products Produced:

332312 Fabricated Structural Metal
333923 Overhead Traveling Cranes, Hoists and Monorail Systems

Products Purchased:

332999 Steel

BRADLEY TANK & PIPE LLC

1403 Randolph Dr SW
 PO Box 3146
 Cleveland TN 37320-3146
 Phone: (423) 479-4482
 Fax: (423) 476-4527
 Employees: 18 Established: 1974

Principal Contact:

Rick Butler, Owner
 Edna Johnson, Office Manager
 Steve Hicks, Plant Manager

Sales Market: Regional**Purchasing Market:** Local, Regional,
National**Products Produced:**

326122 Plastic Drain Pipe
 327999 Concrete Products (Parking
 Curbs, Grease Traps, and
 Concrete Septic Tanks)

332313 Metal Drain Pipe
 Retaining Walls
 Catch Basins
 Manholes

Products Purchased:

212312 Gravel, Sand
 32731 Cement
 Plastic and Metal for Resale

**BREWER FURNITURE
MANUFACTURING INC.**

415 Harris Creek Tr SW
 Cleveland TN 37311
 Phone: (423) 478-2672
 Fax: (423) 478-2672
 Employees: 13 Established: 1992

Principal Contact:

Walter Brewer, President

Sales Market: Regional**Purchasing Market:** Regional**Products Produced:**

337121 Living Room Furniture

BRIGHTSCREEN

1905 Beech Cove Dr
 Cleveland TN 37312
 Phone: (423) 478-1451
 Fax: (423) 478-2774
 Employees: 3 Established:

Principal Contact:

Jim Lackey, Owner

Purchasing Market:**Products Produced:**

333315 Photographic Screens &
 Accessories

BROWN STOVE WORKS INC.

1422 Carolina Ave NE
 PO Box 2490
 Cleveland TN 37320-2490
 Phone: (423) 476-6544
 Employees: 250 Established: 1935
 Web Site: www.brownstoveworksinc.com

Principal Contact:

Harrison Brown, President

Products Produced:

335221 Household Cooking Equipment
 (Electric & Gas Ranges)

Products Purchased:

325211 Plastic Materials
 331221 Cold Rolled Steel
 331222 Wire

**BURNS ORNAMENTAL IRON &
FABRICATING INC.**

2312 Guthrie Ave NW
 Cleveland TN 37311
 Phone: (423) 479-6844
 Fax: (423) 472-3896
 Employees: 9 Established: 1975

Principal Contact:

Gerald Burns, President

Sales Market: Local**Purchasing Market:** Local**Products Produced:**

332312 Steel Fabrication/Ornamental
 Iron
 332323 Architectural and Ornamental
 Metal Work
 23499 Crane Rentals

Products Purchased:

332999 Steel
 331511 Cast Iron

**BYRD'S ELECTRIC MOTOR
SERVICE**

2193 Waterlevel Hwy SE
 Cleveland TN 37311-6442
 Phone: (423) 472-2166
 Fax: (423) 476-2991
 Employees: 11 Established: 1962

Principal Contact:

Willis Byrd, President

Lynda Byrd, Secretary

Sales Market: Regional**Products Produced:**

335312 Rebuilt Electric Motors

CALLAHAN MACHINE SHOP

158 Rymer Rd
 Cleveland TN 37312
 Phone: (423) 479-2379
 Fax: (423) 479-1181
 Employees: 1 Established: 1969

Principal Contact:

Ed Callahan, Owner

Products Produced:

333511 Special Dies and Tools, Die
 Sets, Jigs and Fixtures, and
 Industrial Molds (Machine
 Parts)

Products Purchased:

331221 Hot Rolled Steel
 331221 Cold Rolled Steel

CARL GORR PRINTING COMPANY

1501 Jacobs Avenue
 Cleveland TN 37311
 Phone: (423) 476-9141
 Fax: (423) 476-6516
 Employees: 10 Established: 1980

Principal Contact:

Phil Stauf, Manager

Products Produced:

323110 Commercial Printing,
 Lithographic
 (Silk Screen Prints and Plastic
 Printers)

Products Purchased:

322121 Paper
 32591 Ink

CARROLL PRINTING COMPANY INC.

180 1st St NE
 Cleveland TN 37311
 Phone: (423) 476-5543
 Fax: (423) 476-5580
 Employees: 12 Established: 1966

Principal Contact:

Ralph Carroll, Owner

Jackie Carroll, Owner

Lavoy Jones, Owner

Products Produced:

323110 Commercial Printing,
 Lithographic
 323116 Printed Material

Products Purchased:

322121 Paper
 32591 Ink

CENTRAL ASPHALT INC.

348 Ladd Springs Rd SE
 PO Box 3424
 Cleveland TN 37320-3424
 Phone: (423) 614-7333
 Fax: (423) 614-0111
 Employees: 3 Established:

Principal Contact:

Michael Stephens, President

Products Produced:

324121 Asphalt

CLEVELAND CHAIR CO.

180 Industrial Ln
 PO Box 159
 Cleveland TN 37364-0159
 Phone: (423) 479-4119
 Fax: (423) 961-7342
 Employees: 600 Established: 1929
 Web Site: www.catnapper.com

Principal Contact:

Ronald Jackson, President
 Todd Deluca, Personnel Manager

Products Produced:

337121 Wood Household Furniture,
 Upholstered Living Room
 Furniture

Products Purchased:

31321 Cotton Fabric
 31321 Synthetic Fabric
 313113 Thread
 321912 Lumber
 44413 Staples
 44413 Metal Hardware

Corporate Headquarters:

Jackson Furniture Industries
 Cleveland TN

CLEVELAND DAILY BANNER

1505 25th St NW
 PO Box 3600
 Cleveland TN 37320-3600
 Phone: (423) 472-5041
 Fax: (423) 476-1046
 Employees: 45 Established: 1854
 Web Site: www.clevelandbanner.com

Principal Contact:

Stephen Crass, Publisher
 Gwen Swiger, Associate Editor
 Jack Bennett, Advertising Manager
 Jim Bryant, General Manager

Products Produced:

51111 Newspaper

Products Purchased:

322122 Newsprint

CLEVELAND FOUNDRY & MANUFACTURING CO. INC.

685 6th St NE
 P O Box 3660
 Cleveland TN 37320-3660
 Phone: (423) 476-5061
 Fax: (423) 339-1213
 Employees: 7 Established: 1945

Principal Contact:

Robert Herndon, Vice President
 Operations

Sales Market: National**Purchasing Market:** Regional**Products Produced:**

331511 Gray Iron Castings
 331524 Aluminum Castings

Products Purchased:

331111 Scrap Iron
 331312 Primary Aluminum
 331314 Secondary Aluminum
 331111 Steel Scrap

CLEVELAND METALWORKS

625 Mimosa Dr NW
 Cleveland TN 37312
 Phone: (423) 339-0204
 Fax: (423) 339-0412
 Employees: 21

Principal Contact:

Andy Cronon, Sales Manager
 Charles W. Cronon Jr., President

Sales Market: Local, Regional**Purchasing Market:** Regional**Products Produced:**

332322 Custom Design Sheetmetal
 Fabrication

Products Purchased:

331221 Steel
 331315 Aluminum

CLEVELAND RECYCLED FIBER CO./A ROCK-TENN COMPANY

1175 Tasso Ln NE
 Cleveland TN 37312
 Phone: (423) 472-2183
 Fax: (423) 472-2184
 Employees: 14 Established: 1980

Principal Contact:

Sarah Brogden, Customer Service
 Manager

Mark Troxel, General Manager

Sales Market: International**Purchasing Market:** Local**Products Produced:**

42193 Scrap and Waste Materials
 (Bailing and Sorting of Waste
 Paper)

Products Purchased:

42193 Waste Paper
 331222 Bailing Wire
 324199 Diesel Fuel
 32411 Hydraulic Oil
 32213 Waste Paper

Corporate Headquarters:

Rock-Tenn Company
 Norcross GA
Fortune 1000 Member

CLEVELAND TUBING INC.

799 Industrial Dr SW
 Cleveland TN 37311
 Phone: (423) 472-2554
 Fax: (423) 478-1409
 Employees: 48 Established: 1988
 Web Site: www.clevelandtubing.com

Principal Contact:

Catherine Boettner, President
 Tammy Johnson, Controller
 Chris Turner, Plant Manager

Products Produced:

326122 Small Diameter Tubing Made
 From Plastics and Nylon
 326122 Corrugated Plastic Tubing

CLEVELAND WOOD PRODUCTS

871 Pleasant Grove Rd SW
 PO Box 2544
 Cleveland TN 37320-2544
 Phone: (423) 478-2650
 Fax: (423) 478-2574
 Employees: 10 Established: 1981

Principal Contact:

Donald Miller, President
 Bob Mashburn, CEO
 Dustin Miller, Vice President

Sales Market: Regional**Purchasing Market:** Regional**Products Produced:**

32192 Wood Pallets and Skids

Products Purchased:

321912 Pine Lumber
 321912 Hardwood Cants

CORMETECH ENVIRONMENTAL TECHNOLOGIES INC.

3300 Old Tasso Rd NE
 Cleveland TN 37312
 Phone: (423) 473-6900
 Fax: (423) 473-6901
 Employees: 140 Established: 1989
 (1999 locally)

Web Site: www.cormetech.com

Principal Contact:

Denise Rice, Plant Manager
 Brenda Knight, Human Resources

Sales Market: National, International

Products Produced:

327123 Catalyst

Products Purchased:

211112 Inorganic Chemicals

Corporate Headquarters:

Cormetech Inc.

Durham NC

CPQ PROFESSIONAL IMAGING INC.

550 Industrial Dr SW

PO Box 8014

Cleveland TN 37320-8014

Phone: (423) 479-6186

Fax: (423) 479-2489

Employees: 130 Established: 1973

Web Site: www.cpq.net

Principal Contact:

Paul Kimball, President/COO

Ron Coppinger, Chairman/CEO

Sales Market: National, International

Products Produced:

812921 Photofinishing Laboratories

CUSTOM CRAFT FABRICATION & STEEL SALES

1908 Blythe Ave SE

Cleveland TN 37311

Phone: (423) 473-2087

Fax: (423) 473-2087

Employees: 8 Established: 2001

Principal Contact:

Shane Keller, Owner

Sales Market: Local, Regional, National

Purchasing Market: Regional

Products Produced:

332313 Custom Fabricated Steel Products

Products Purchased:

311111 Steel & Support Products

CUSTOM MECHANICAL CONTRACTORS

545 Urbane Rd

PO Box 4530

Cleveland TN 37320-4530

Phone: (423) 472-3386

Fax: (423) 472-3388

Employees: 65 Established: 1980

Web Site: www.custommech.com

Principal Contact:

Scott Morris, CEO

Mike Brown, Vice President

Sales Market: Local, National

Products Produced:

332322 Custom Design Sheet Metal and Conveyers

332322 Ductwork

Products Purchased:

331221 Hot Rolled Steel

331221 Cold Rolled Steel

331315 Aluminum

D&W MACHINERY INC.

2515 20th St

Cleveland TN 37311

Phone: (423) 479-2332

Fax: (423) 479-1903

Employees: 2 Established: 1976

Principal Contact:

David Ledford, President

Products Produced:

333999 Industrial and Commercial Machinery and Equipment, Not Elsewhere Classified

Products Purchased:

331316 Aluminum

331221 Hot Rolled Steel

331221 Cold Rolled Steel

331221 Iron

DERBY INDUSTRIES

3285 Davy Crockett Rd

Cleveland TN 37323

Phone: (423) 614-6766

Fax: (423) 614-6768

Employees: 40 Established: 1999

Web Site: www.derbyllc.com

Principal Contact:

Shari Kepsel, Plant Manager

Candy Miller, Sales Representative

Sales Market: Local, Regional, National, International

Purchasing Market: Local, Regional, National, International

Products Produced:

Contract Packaging-Warehouse Distribution

Products Purchased:

Packaging Material

Printed Products

Electronics

Corporate Headquarters:

Derby Industries, LLC, Louisville, KY

DICK'S GRAPHICS CENTER

801 20th St NW

Cleveland TN 37311-3702

Phone: (423) 472-4543

Fax: (423) 472-4544

Employees: 6 Established: 1978

Principal Contact:

David Smith, Representative

Sales Market: Local

Purchasing Market: Local

Products Produced:

323110 Commercial Printing, Lithographic

323116 Manifold Business Forms

Products Purchased:

32591 Ink

322121 Paper

333293 Printing Plate Materials

DOCKINS GRAPHICS INC.

1705 Overhead Bridge Rd

PO Box 3933

Cleveland TN 37320-3933

Phone: (423) 478-2540

Fax: (423) 479-5685

Employees: 35 Established: 1994

Web Site: www.dockinsgraphics.com

Principal Contact:

Chip Dockins, Owner

Cynthia Davis, Production Coordinator

Sherry Dockins, VP/Controller

Sales Market: Local, National

Purchasing Market: Regional

Products Produced:

323114 Commercial Printing

323116 Manifold Business Forms Church Directories

Products Purchased:

322121 Paper

32591 Ink

DONALDSON PRINTING COMPANY

265 Inman St E

Cleveland TN 37311-6040

Phone: (423) 476-6569

Fax: (423) 479-1271

Employees: 2 Established: 1973

Principal Contact:

David Pirkle, Owner

Sales Market: Local

Purchasing Market: Local

Products Produced:

323110 Commercial Printing, Lithographic

323116 Business Forms & Flyers

Products Purchased:

32591 Ink

322121 Paper

EAST TENNESSEE BOX

2765 Michigan Avenue Rd NE
PO Box 3416

Dalton GA 30719

Phone: (800) 447-1838

Fax: (706) 279-3845

Employees: 4 Established: 1992

Web Site: www.daltonbox.com

Principal Contact:

Chip Krug, Account Manager

John Gossett, General Manager

Sales Market: National

Purchasing Market: Regional

Products Produced:

322211 Corrugated Boxes

Corporate Headquarters:

National Packaging Solutions Group

Mt. Pleasant SC

EASTERLY'S INC. CABINETS &**FLOOR COVERINGS**

409 Inman St W

PO Box 3418

Cleveland TN 37320-3418

Phone: (423) 472-3216

Fax: (423) 472-3565

Employees: 12 Established: 1956

Principal Contact:

Jack Easterly, President

Sales Market: Regional

Purchasing Market: Regional

Products Produced:

33711 Wood Kitchen Cabinets

(Residential and Commercial)

Products Purchased:

321912 Wood and Associated Products

EATON ELECTRICAL**(Cutler-Hammer Products)**

3990 Old Tasso Rd NE

Cleveland TN 37312-5827

Phone: (423) 472-3305

Fax: (423) 478-0281

Employees: 215 Established: 1977

Web Site: www.eatonelectric.com

Principal Contact:

Pat Hickey, Plant Manager

Rick Todd, Manufacturing Manager

Sales Market: National, International

Purchasing Market: Local, Regional

Products Produced:

335313 Switchgear and Switchboard

Aparatus

(Electrical Control Equipment)

Products Purchased:

331221 Hot Rolled/Galvanized Steel

331221 Cold Rolled Steel

331421 Copper

331315 Aluminum

339993 Fasteners

Insulators

Lugs

321918 Moldings

Corporate Headquarters:

Eaton Corporation

Cleveland OH

Fortune 500 Member

EATON HYDRAULICS

1750 Hardeman Ln NE

PO Box 4638

Cleveland TN 37320-4638

Phone: (423) 476-2100

Fax: (423) 559-9665

Employees: 120 Established: 1986

Web Site: www.hydraulics.eaton.com

Principal Contact:

Laura Almazan, Plant Manager

Adam Moffatt, Human Resource

Manager

Sales Market: International

Purchasing Market: International

Products Produced:

421112 Motor Vehicle Supplier and

New Parts

(Package and Distribute

Industrial and Automotive

Parts)

Products Purchased:

336399 Auto Replacement Parts

Brass and Steel Fittings

332722 Hose

322211 Packaging and Shipping

Supplies

31332 Plastic Tubing

Corporate Headquarters:

Eaton Corporation

Cleveland OH

Fortune 500 Member

ELECTRICAL MECHANICAL**TECHNOLOGIES INC.**

196 Stiles Ave

Cleveland TN 37312

Phone: (423) 472-8539

Fax: (423) 472-4741

Employees: 17 Established: 1985

Web Site: www.elec-mech-tech.com

Principal Contact:

Ed Stiles, Owner

Sales Market: Local, Regional

Purchasing Market: Unites States and
Japan

Products Produced:

333999 Industrial and Commercial
Machinery and Equipment, Not
Elsewhere Classified

Products Purchased:

331221 Cold Rolled Steel

331221 Hot Rolled Steel

EPPERSONS INC.

6190 Georgetown Rd NW

Cleveland TN 37312-1347

Phone: (423) 479-2847

Fax: (423) 479-2837

Employees: 5 Established: 1980

Principal Contact:

Larry Epperson, Owner/President

Sales Market: Local, Regional

Purchasing Market: Local, Regional,
National

Products Produced:

339911 Jewelry

327112 Our Town Miniature Historic

Replicas

Products Purchased:

331491 Gold

327991 Marble, Crushed Polyester
Resin

331491 Silver

212319 Stones, Genuine and Synthetic

EXEL INC.

1520 Lauderdale Memorial Hwy

Charleston TN 37310

Phone: (423) 780-7910

Fax: (423) 336-5642

Employees: 340 Established: 2006

Web Site: www.exel.com

Principal Contact:

Patrick Miller, General Manager

Gillian Wiseman, HR Manager

Ray Jewell, General Manager (Duracell)

Tracie Hicks, Sr. HR Rep (Duracell)

Products Produced:

Warehousing and distribution services
for Duracell and GE Lighting products

Parent Company:

Deutsche Post World Net

Bonn, Germany

FLOWERS BAKERY OF CLEVELAND LLC

1355 S Ocoee St
PO Box 3720
Cleveland TN 37320-3720
Phone: (423) 472-1561
Fax: (423) 478-3320
Employees: 250 Established: 1955
Web Site: www.flowersfoods.com

Principal Contact:

Kent Feagans, President
Joan Dalton, Human Resources Director
Kirk Gardner, Director of Manufacturing
Keith Cordell, QC/R & D Manager
David Elrod, Purchasing Manager

Sales Market: National

Purchasing Market: National

Products Produced:

311812 Snack Cakes

Products Purchased:

311312 Sugar

311822 Dough

31133 Chocolate

311911 Peanut Butter

31133 Cocoa

311942 Flavors

311211 Flour

32614 Packaging Films and Cartons

311225 Shortening

Corporate Headquarters:

Flowers Foods Inc.

Thomasville, GA

Fortune 500 Member

FOAMWORKS INC.

175 Corporate Dr
PO Box 5208
Cleveland TN 37320-5208
Phone: (423) 559-0509
Fax: (423) 559-1411
Employees: 50 Established: 1992

Principal Contact:

Rick Bolles, President/Owner
Lloyd Shipley, Plant Manager
Greg Smith, Marketing Sales Manager
Sales Market: Multistate, International

Products Produced:

326140 Foam for Orthopedic Products,
Athletic Products, Furniture and
Mattresses

32614 Packaging Foam

Products Purchased:

326140 Foam

313113 Thread

FRAMES FOR PORTRAITS

1200 Dellwood Ln
Cleveland TN 37312
Phone: (423) 339-6685
Fax: (423) 339-6645
Employees: 17 Established:

Web Site: www.framesforportraits.com

Principal Contact:

Gale Miller, General Manager
Diana Ristom, Office Manager

Sales Market: National

Products Produced:

339999 Picture frames

Corporate Headquarters:

Advanced Photographic Solutions
Cleveland, TN

FULMARQUE INC.

1815 Blythe Ave SE
Cleveland TN 37311-3052
Phone: (423) 476-3249
Fax: (423) 479-8071
Employees: 70 Established: 1987
Web Site: www.fulmarque.com

Principal Contact:

Dan Jones, President
Jim Dye, CEO
Loraine Penny, Personnel/Payroll

Sales Market: National

Purchasing Market: Local, Regional

Products Produced:

2521 Wood Office Furniture (Office
Furniture and Chairs)

Products Purchased:

31611 Leather

321912 Lumber (Hardwood)

31332 Vinyl

FUNTREATS INC.

525 Industrial Dr SW
Cleveland TN 37311
Phone: (423) 476-1302
Fax: (423) 476-1343
Employees: 41 Established: 1989

Principal Contact:

John Allman, General Manager
Joanna Allman, Assistant to General
Manager

Sales Market: International

Purchasing Market: Regional

Products Produced:

312111 Bottled Soft Drinks and Freezer
Pops

Products Purchased:

311312 Sugar

311942 Flavorings

311411 Fruit Juices

GEORGIA PACIFIC CORPORATION

4200 Old Tasso Rd NE
PO Box 43
Cleveland TN 37364-0043
Phone: (423) 476-0200
Fax: (423) 476-0210
Employees: 170 Established: 1972
Web Site: www.gp.com

Principal Contact:

Tom Pedine, General Manager
George Smith, Administrative Manager
Al Verhelle, Managing Executive
Shawna Burke, Human Resources
Manager

Sales Market: Regional

Purchasing Market: Local, Regional,
National

Products Produced:

322211 Corrugated Boxes

Products Purchased:

322231 Paperboard

Parent Company:

Koch Industries, Wichita, KS

Corporate Headquarters:

Georgia-Pacific Corporation
Atlanta GA

Fortune 500 Member

HARDWICK CLOTHES INC.

3800 Old Tasso Rd NE
PO Box 2310
Cleveland TN 37320-2310
Phone: (423) 476-6534
Fax: (423) 476-5756
Employees: 300 Established: 1880
Web Site: www.hardwickclothes.com

Principal Contact:

Thomas Hopper, President/Chairman
Melvin Davis, General Manager

Sales Market: National

Purchasing Market: National,
International

Products Produced:

315222 Men's Suits, Coats and
Overcoats

315224 Men's Separate Trousers and
Slacks

315234 Women's Career Apparel

Products Purchased:

31321 Camel Hair

31321 Polyester Fabric

31321 Wool Fabric

31321 Rayon Acetate

31321 Poly/Wool Blends

HARDWOOD FRAMES INC.

4285 Old Tasso Rd
 PO Box 2426
 Cleveland TN 37320-2426
 Phone: (423) 472-9593
 Fax: (423) 339-0145
 Employees: 80 Established: 1973
 Web Site: www.hardwoodframes.com

Principal Contact:

Paul Kimball, Manager

Sales Market: Local, Regional, National

Purchasing Market: National

Products Produced:

339999 Wood Products (Picture Frames and Studio Props)

Products Purchased:

321912 Lumber (Poplar, Oak, Ash)
 32551 Finishing Materials for Wood Paints, Stains
 321219 Chipboard Backing Material

Parent Company:

CPQ Professional Imaging, Cleveland, TN

HARRINGTON & KING SOUTH INC.

3939 Michigan Avenue Rd NE
 PO Box 2248
 Cleveland TN 37320-2248
 Phone: (423) 479-8691
 Fax: (423) 479-8694
 Employees: 48 Established: 1979
 Web Site: www.hkperf.com

Principal Contact:

Sandy Hammond, Corporate Secretary

Sales Market: National

Purchasing Market: Regional

Products Produced:

332116 Metal Stampings, Not Elsewhere Classified

Products Purchased:

331221 Hot Rolled Steel
 331221 Cold Rolled Steel
 331421 Brass/Copper
 331315 Aluminum
 332312 Stainless Steel

Corporate Headquarters:

Harrington & King Perforating Inc.
 Chicago IL

HICKORY SPRINGS**MANUFACTURING**

2201 Blue Springs Rd SE
 PO Box 1058
 Cleveland TN 37364-1058
 Phone: (423) 479-4191
 Fax: (423) 476-3086
 Employees: 47 Established: 1963
 Web Site: www.hickorysprings.com

Principal Contact:

Ken Swink, Plant Manager

Sales Market:**Purchasing Market:****Products Produced:**

31332 Fabricated Foam
 337215 Metal Frames

Products Purchased:

325199 Chemicals/Raw Materials

Corporate Headquarters:

Hickory Springs Manufacturing Company
 Hickory NC

HILO INDUSTRIES

2350 Young Rd
 PO Box 757
 Cleveland TN 37364-0757
 Phone: (423) 472-2154
 Fax: (423) 472-2151
 Employees: 21 Established: 1968

Principal Contact:

Richard Carroll, President

Products Produced:

337121 Wood Household Furniture, Upholstered

Products Purchased:

31321 Cotton Fabric
 321912 Lumber

IMAGING SOLUTIONS AND**SERVICES INC. (ISSI)**

2375 Shady Ln NE
 PO Box 8022
 Cleveland TN 37320-8022
 Phone: (423) 476-7977
 Fax: (423) 476-0199
 Employees: 30 Established: 1995
 Web Site: www.issi-online.com

Principal Contact:

Jay Barrow, General Manager

Sales Market: National, International

Purchasing Market: International

Products Produced:

Document Imaging Products and Services
 Records Management,
 Microfilming and Storage
 Document Scanning and Data Entry
 Internet Services--Imaging Repository
 51421 Microfilm Recording and Developing

Corporate Headquarters:

Memphis TN

INDUSTRIAL SERVICES OF**CLEVELAND**

114 Goldstar Dr SW
 PO Box 964
 Cleveland TN 37364-0964
 Phone: (423) 339-3294
 Fax: (423) 478-5913
 Employees: 31 Established: 1989
Principal Contact:
 Bill Duff, President
Sales Market: National, International
Purchasing Market: International
Products Produced:
 561499 Industrial Mailing/Recycling

INDUSTRIAL TIMBER INC.

151 Goldstar Dr SW
 Cleveland TN 37311
 Phone: (423) 478-2133
 Fax: (423) 478-0633
 Employees: 44 Established: 2005

Principal Contact:

Ralph Riggs, Vice President Operations
 Jennifer Hannah, Office Manager

Sales Market: Local, Regional

Purchasing Market: Regional

Products Produced:

337215 Furniture Frames

Products Purchased:

321912 Lumber

Corporate Headquarters:

Industrial Timber Inc.
 Cornelius NC

INDUSTRIAL VALVE

510 Industrial Dr SW
 PO Box 1456
 Cleveland TN 37364-1456
 Phone: (423) 472-6110
 Fax: (423) 559-8073
 Employees: 45 Established: 1975
 Web Site: www.indvalve.com

Principal Contact:

Allen Caprara, Director of Operations

Products Produced:

332911 Valves (Service)
 333111 Farm Equipment

Corporate Headquarters:

Industrial Valve
 Bastrop AL

INFINITY MANUFACTURING INC.

1701 Hardeman Ln NE
 Cleveland TN 37312-5818
 Phone: (423) 780-9151
 Fax: (423) 780-9116
 Employees: 12 Established: 2004
 Web Site: www.infinitymfg.com

Principal Contact:

William Crenshaw, Operations Manager
 Danny Swafford, Vice President

Sales Market: Local, Regional, National**Purchasing Market:** Local, Regional**Products Produced:**

332721 Precision Production Shop
 333111 Farm Equipment

Products Purchased:

331111 Tool Steel & Support Products
 331315 Aluminum
 333515 Machine Tooling Components

INTERNATIONAL PAPER

2401 Blue Springs Rd SE
 PO Box 196
 Cleveland TN 37364-0196
 Phone: (423) 472-3323
 Fax: (423) 479-0616
 Employees: 134 Established: 1963
 Web Site: www.internationalpaper.com

Principal Contact:

Billy Case, Site Manager
 Carolyn Combs, Quality Manager
 Tammy Harper, Finance & Planning
 Manager

Sales Market: Regional**Purchasing Market:** Regional, National**Products Produced:**

322211 Corrugated and Solid Fiber
 Boxes

Products Purchased:

311225 Corn Starch
 32213 Kraft Linerboard
 32552 Glue
 32591 Printing Ink
 Caustic Soda
 Borax

Corporate Headquarters:

Weyerhaeuser Company
 Federal Way WA

Fortune 500 Member**JACKSON MANUFACTURING CO.
(Corporate Headquarters)**

1910 King Edward Ave SE
 PO Box 1359
 Cleveland TN 37364-1359
 Phone: (423) 476-8544
 Fax: (800) 254-2879
 Employees: 465 Established: 1936
 Web Site: www.catnapper.com

Principal Contact:

Ronald Jackson, President

Products Produced:

337121 Wood Household Furniture,
 Upholstered
 (Living Room Furniture)

Products Purchased:

31321 Cotton Fabric
 31321 Synthetic Fabric
 313113 Thread
 321912 Lumber
 44413 Staples

JEBCO INDUSTRIES

401 Stone Lake Rd SW
 PO Box 2401
 Cleveland TN 37320-2401
 Phone: (423) 479-2611
 Fax: (423) 476-8115
 Employees: 9 Established: 1964
 Web Site: www.jebcoinc.com

Principal Contact:

James Bryant, Owner

Sales Market: National**Purchasing Market:** National**Products Produced:**

332321 Aluminum Doors
 327215 Insulated Glass (Commercial)

Products Purchased:

Hardware & Glass Products

**JOHNSON BROTHERS CABINET
SHOP**

258 Chilcutt Rd NE
 Cleveland TN 37323
 Phone: (423) 472-2938
 Employees: 7 Established: 1969

Principal Contact:

Kevin Johnson, President

Sales Market: Local**Purchasing Market:****Products Produced:**

33711 Wood Cabinets

**JOHNSTON COCA-COLA BOTTLING
CO.**

174 Refreshment Ln SW
 PO Box 4110
 Cleveland TN 37320-4110
 Phone: (423) 476-1131
 Fax: (423) 339-4588
 Employees: 320 Established: 1941
 Web Site: www.cokecce.com

Principal Contact:

Bradley Jordan, Director of Operations
 Tommy Beckler, Human Resources
 Manager

Sales Market: Regional**Purchasing Market:** National**Products Produced:**

312111 Bottled and Canned Soft Drinks
 and Carbonated Waters

31193 Syrup

Products Purchased:

31193 Flavor Syrups
 32512 Carbon Dioxide
 32616 Plastic Bottles

Corporate Headquarters:

Coca Cola Enterprise Inc.
 Atlanta GA

Fortune 500 Member**JORDAN FABRICATING INC.**

1811 Lois St SE
 PO Box 1315
 Cleveland TN 37364-1315
 Phone: (423) 479-1189
 Fax: (423) 479-8804
 Employees: 5 Established: 1999

Principal Contact:

Steve Jordan, President
 Dennis Mobbs, Vice President

Sales Market: Local, Regional**Purchasing Market:** Regional**Products Produced:**

332322 Sheet Metal Fabrication

Products Purchased:

331111 Sheet Metal

KAYLINE INC.

606 18th St SE
 PO Box 3840
 Cleveland TN 37320-3840
 Phone: (423) 472-7118
 Fax: (423) 478-3502
 Employees: 50 Established: 1968

Principal Contact:

Don Maples, CEO/Plant Manager
 Tonia Satterfield, Vice President/CFO
 Shirlene Hewitt, Office Manager

Sales Market: National**Purchasing Market:** National**Products Produced:**

339111 Furniture and Fixtures, Not
 Elsewhere Classified (Health
 Industry Lift Chairs)

337121 Upholstered Furniture

Products Purchased:

31332 Foam
 313113 Thread
 321912 Lumber
 332722 Bolts and Screws
 313111 Cotton Fiber

KING INDUSTRIES INC.

3150 20th St
 Cleveland TN 37323
 Phone: (423) 472-8370
 Fax: (423) 472-1838
 Employees: 30 Established: 1987
 Web Site: www.king-industries.com

Principal Contact:

Tony Rose, Sales Manager

Sales Market: National**Products Produced:**

332322 Sheet Metal Fabrication

Corporate Headquarters:

Chattanooga TN

KINGSWAY PRESS INC.

2120 Keith St NW
 Cleveland TN 37311
 Phone: (423) 472-5013
 Fax: (423) 339-0416
 Employees: 5 Established: 1976
 Web Site: www.kingswaypress.com

Principal Contact:

Vincent McLaughlin, President

Margaret McLaughlin, CEO

Jon McLaughlin, Vice President,

Operations

Jay Worth, Vice President, Production

Sales Market: Regional, National**Purchasing Market:** Local, Regional**Products Produced:**

323110 Commercial Printing,
 Lithographic
 323116 Manifold Business Forms
 Thermography

Products Purchased:

32591 Ink
 322121 Paper

KIOSK CREATIONS

850 Old Tasso Place
 2061 Greenfield Ave
 Cleveland TN 37312
 Phone: (423) 478-6469
 Fax: (423) 478-6468
 Employees: 15 Established: 2002
 Web Site: www.kioskcreations.com

Principal Contact:

Jay Thomas, Owner

Sales Market: Local, Regional, National**Products Produced:**

Kiosks, Professional Reception
 Areas
 Custom Built In-line Store
 Fixtures

KITCHEN GALLERIES

2110 Blue Springs Rd
 PO Box 1172
 Cleveland TN 37364-1172
 Phone: (423) 479-3255
 Fax: (423) 479-3314
 Employees: 3 Established: 1992

Principal Contact:

Winchester Wiley, Owner

Sales Market: Local**Purchasing Market:** Local, National**Products Produced:**

337110 Wood & Manufactured Cabinets
 & Countertops

Products Purchased:

321912 Hardwood
 321211 Plywood

KODIAK MFG. INC.

8849 Candies Creek Ridge Rd
 Charleston TN 37310
 Phone: (423) 336-2390
 Fax: (423) 336-8805
 Employees: 30 Established: 1996
 Web Site: www.kodiakmfg.com

Principal Contact:

Dennis Tweed, President

Sales Market: Regional, National**Purchasing Market:** Local, Regional**Products Produced:**

333111 Farm Equipment - Rotary
 Cutters

Products Purchased:

331221 Steel

L J PALLETS

3379 Old Tasso Rd NE
 PO Box 2306
 Cleveland TN 37320-2306
 Phone: (423) 478-2663
 Fax: (423) 472-7110
 Employees: 12 Established:
Principal Contact:
 Mary Green, Business Manager

LEGGETT & PLATT INC.

450 Kile Lane
 PO Box 69
 Cleveland TN 37364-0069
 Phone: (423) 476-2265
 Fax: (423) 472-1437
 Employees: 20 Established: 1974
 Web Site: www.leggett.com

Principal Contact:

Robert Campbell, Branch Manager

Products Produced:

337121 Convertible Beds and Other
 Furniture Components

Corporate Headquarters:

Leggett & Platt Inc.

Carthage MO

Fortune 500 Member**LUBING SYSTEMS LP**

135 Corporate Dr SW
 Cleveland TN 37311
 Phone: (423) 709-1000
 Fax: (423) 709-1001
 Employees: 28 Established: 2002
 (locally)

Web Site: www.lubingusa.com

Principal Contact:

John Hawk, President

Bruce Eakin, Controller

Sales Market: National, International**Purchasing Market:** National,

International

Products Produced:

333111 Poultry Growing and Processing
 Equipment

Products Purchased:

42151 Aluminum
 331111 Stainless Steel

LUCK COLOR LAB

117 Lupton Ln SW
 PO Box 4438
 Cleveland TN 37320-4438
 Phone: (423) 479-5043
 Fax: (423) 339-3907
 Employees: 25 Established: 1976
 Web Site: www.luckcolorlab.com

Principal Contact:

Marquis Painter, Vice President

Sales Market: National

Purchasing Market: National

Products Produced:

812921 Photofinishing Laboratories

Products Purchased:

333315 Photographic Equipment and Supplies
 322121 Paper

MANUFACTURERS CHEMICALS LLC

(Division of Synalloy Corporation)

4325 Old Tasso Rd NE

PO Box 2788

Cleveland TN 37320-2788

Phone: (423) 476-6666

Fax: (423) 479-7284

Employees: 55 Established: 1919

Web Site:

www.manufacturerschemicals.com

Principal Contact:

Ronald Braam, President

Chuck Stieg, Vice President Operations

Harley Brown, Administrative Director

Sales Market: Regional, International

Purchasing Market: National, International

Products Produced:

325611 Surfactants, Lubricants, Defoamers, Specialty Compounds for Textile, Paper, Metal Work Janitorial, Surface Coatings, Water Treatment and Mining Industries

Products Purchased:

325188 Amines
 325188 Ethoxylated Derivatives
 325188 Fatty Acids
 325188 Inorganic Chemicals
 324199 Petroleum Oils and Solvents Containers

MARS SNACKFOOD U.S. LLC (A Mars Incorporated Company)

3500 Peerless Rd NW
 Cleveland TN 37312
 Phone: (423) 479-8611
 Fax: (423) 478-3531
 Employees: 800 Established: 1977

Principal Contact:

Todd Farrell, Site Director

Jeff Zierenberg, HR Director

Sales Market: National

Purchasing Market: Local, Regional, National, International

Products Produced:

311821 Cookies

31133 Candy

Products Purchased:

111992 Peanuts

111335 Nuts

311312 Sugar

31133 Chocolate

Corporate Headquarters:

M&M/Mars

Hackettstown NJ

MAY CUTTING & SEWING

417 Old Harrison Cir SW
 Cleveland TN 37311
 Phone: (423) 472-5236
 Fax: (423) 472-5236
 Employees: 4 Established: 1990

Principal Contact:

Steve May, Owner

Products Produced:

316991 Electronics Carrying Cases
 Go-cart Seats
 Sample Swatches

MCKEY PERFORATING CO.

3505 Adkisson Dr NW Ste 209
 Cleveland TN 37311
 Phone: (423) 473-9091
 Fax: (423) 473-9313
 Employees: 1 Established: 1855
 (1999 Locally)

Web Site: www.mckey.com

Principal Contact:

Jim Thurman, Vice President, Sales & Marketing

Products Produced:

332116 Perforated Metal and Plastic, Including Tubing

MUELLER COMPANY

620 Industrial Dr SW
 Cleveland TN 37311
 Phone: (423) 339-3982
 Fax: (423) 339-3561
 Employees: 100 Established: 1990

Principal Contact:

Scott Floyd, Plant Manager

Tracy Pierce, Purchasing Manager

Sales Market: National, International

Purchasing Market: National

Products Produced:

332999 Hardware, Not Elsewhere Classified (Stainless Steel Repair Clamps, Tapping Sleeves, Service Clamps)

Products Purchased:

324199 Stainless Steel

331511 Iron

331421 Sugar

Corporate Headquarters:

Mueller Company

Decatur IL

MURMAID MATTRESS INC.

2401 Georgetown Rd
 Cleveland TN 37311
 Phone: (423) 472-2486
 Fax: (423) 473-9081
 Employees: 25 Established: 1983
 Web Site: www.murmaid.com

Principal Contact:

Roger Pickett, President

Billy Knight, Plant Manager

Products Produced:

33791 Mattresses and Box Springs

NEELY PRINTING CO.

187 Neely Cr NE
 PO Box 4937
 Cleveland TN 37320-4937
 Phone: (423) 479-7550
 Fax: (423) 472-1808
 Employees: 7 Established: 1971
 Web Site: www.neelyprinting.com

Principal Contact:

Jerry Neely, Owner

Sales Market: Local, Regional

Purchasing Market: Local

Products Produced:

323110 Commercial & Digital Printing

Products Purchased:

32591 Ink
 322121 Paper

NEWLY WEDS FOODS

187 Industrial Ln SW
 Cleveland TN 37311-8293
 Phone: (423) 559-0909
 Fax: (423) 559-0922
 Employees: 170 Established: 1993
 Web Site: www.newlywedsfoods.com

Principal Contact:

Phil Davis, Plant Manager
 Bob Boshers, Purchasing Manager
 Enrique Guzman, Personnel Manager

Sales Market: Regional**Purchasing Market:** National**Products Produced:**

311999 Food Coatings, Batters,
 Breading Crumbs
 Stuffing Crumbs

Products Purchased:

311211 Flour
 Cereal Grain Products
 Food Ingredients
 Spices

Corporate Headquarters:

Newly Weds Foods Inc.
 Chicago IL

NICHE FABRICS LLC

631 Mimosa Dr NW
 Cleveland TN 37312
 Phone: (423) 473-7073
 Fax: (423) 473-7922
 Employees: 10 Established: 2002
 Web Site: www.nichefabrics.net

Principal Contact:

Ed Herring, CEO
Sales Market: National, International

Purchasing Market: Regional**Products Produced:**

313249 Specialty Knit Fabrics

Products Purchased:

313111 Yarns

OEM SOLUTIONS**(Owens Corning)**

1088 Urbane Rd
 Cleveland TN 37312
 Phone: (423) 614-0679
 Fax: (423) 478-0639
 Employees: 50 Established: 1984

Principal Contact:

Andrew Shoults, Plant Manager
 Laura Roberts, Administrative Assistant

Sales Market: Regional**Products Produced:**

327993 Die Cut Insulation

Corporate Headquarters:

Owens-Corning OEM Solutions Group
 Louisville KY
Fortune 500 Member

OLIN CORPORATION

1186 Lower River Rd NW
 PO Box 248
 Charleston TN 37310-0248
 Phone: (423) 336-4000
 Fax: (423) 336-4183
 Employees: 280 Established: 1960
 Web Site: www.olinchloralkali.com

Principal Contact:

David Fairchild, Plant Manager
 Joe Workman, Safety Manager
 Chris Carpenter, Human Resources
 Manager

Sales Market: Local, Regional, National**Purchasing Market:** Local, Regional,
National**Products Produced:**

325181 Chlorine, Caustic Soda
 325188 Sodium Hypochlorite, Sulfur
 Dioxide
 325188 Reductone, Hydrochloric Acid

Products Purchased:

311942 Salt
 32411 Fuel, Gas and Oil

Corporate Headquarters:

Olin Corporation
 Clayton, Missouri
Fortune 1000 Member

**PEYTON'S SOUTHEASTERN INC.
(Warehouse & Distribution Center)**

153 Refreshment Ln
 PO Box 4050
 Cleveland TN 37320-4050
 Phone: (423) 614-1000
 Fax: (423) 614-1196
 Employees: 950 Established: 1979

Principal Contact:

Marc Nabbeheldt, Vice President/General
 Manager

Sales Market: Southeast United States
and Texas**Corporate Headquarters:**

Cincinnati OH
Fortune 500 Member

POLYMER COMPONENTS

201 20th St SE
 Cleveland TN 37311
 Phone: (423) 339-2467
 Fax: (423) 339-2469
 Employees: 12 Established: 1997
 Web Site: www.polymercomponents.com

Principal Contact:

Ralph Brett, President
Sales Market: Regional, National

Products Produced:

325211 Molded Polyurethane Products
 31332 Molded Rubber Products

Products Purchased:

42183 Polyurethane, Rubber

**PRECISION FLAME HARDENING &
STRAIGHTENING COMPANY INC.**

6974 Georgetown Rd NW
 Cleveland TN 37312-1355
 Phone: (423) 479-1608
 Fax: (423) 479-1609
 Employees: 7 Established: 1977

Principal Contact:

Jimmy Hughes, President
Sales Market: Local, Regional, National

Products Produced:

332811 Metal Heat Treating
 (Flame Hardening and
 Straightening of Metals)

PRECISION INC.

3450 Old Tasso Rd
 Cleveland TN 37312
 Phone: (423) 614-0058
 Fax: (423) 614-0423
 Employees: 17 Established: 1997
 Web Site: www.ppipella.com

Principal Contact:

Mark Fuller, Plant Manager

Products Produced:

333999 Pulleys and Idlers

Corporate Headquarters:

Pella, IA

THE PRINTIN' PLACE

366 Church St SE
 Cleveland TN 37311
 Phone: (423) 479-1212
 Employees: 2 Established: 1977

Principal Contact:

Ed Boring, Co-owner
 Shirley Boring, Co-owner

Products Produced:

323113 Commercial Printing, Not
 Elsewhere Classified
 323110 Commercial Printing,
 Lithographic

Products Purchased:

322121 Paper
 32591 Ink

PROCTER & GAMBLE CO. --**DURACELL**

501 Mouse Creek Rd NW
 PO Box 3390
 Cleveland TN 37320-3390
 Phone: (423) 476-7503
 Fax: (423) 478-6106

Employees: 525 Established: 1961
 Web Site: www.duracell.com

Principal Contact:

Bill Barkley, Plant Manager
 Misty Daniel, Human Resources
 Manager

Malika Millican, Value Stream Manager
 Greg Shepherd, Continuous Improvement
 Manager

Sales Market: National, International

Purchasing Market: National,
 International

Products Produced:

335911 Alkaline Storage Batteries

Company Locations:

Plant #1 - 501 Mouse Creek Rd NW
 Plant #2 - 208 Copper Top Ln

Corporate Headquarters:

Procter & Gamble
 Cincinnati, OH

Fortune 500 Member

**QUALITY MACHINING SERVICES
 LLC**

1455 Blythe Ferry Rd NE
 Cleveland TN 37312-5710
 Phone: (423) 472-0140
 Fax: (423) 472-0623

Employees: 26 Established: 1998

Principal Contact:

David Triplett, President

Sales Market: National, International

Products Produced:

333514 General Machining Job Shop
 Custom Automation Systems

R&L FURNITURE

2125 Northeast Rd
 Cleveland TN 37311
 Phone: (423) 479-8432

Employees: 3 Established: 1980

Principal Contact:

Ronald Grubb, Owner

Products Produced:

337121 Upholstered Furniture

**REINSMAN EQUESTRIAN PRODUCTS
 INC.**

1927 Westland Dr
 PO Box 5058
 Cleveland TN 37320-5058
 Phone: (423) 559-8799
 Fax: (423) 339-0277

Employees: 60 Established: 1993

Web Site: www.reinsman.com

Principal Contact:

Robert Brandon, Chairman
 John Taylor, Dir. Operations

Sales Market: National, International

Products Produced:

315999 Fabricated Textile Products, Not
 Elsewhere Classified (Horse
 Blankets)

332999 Fabricated Metal Products, Not
 Elsewhere Classified (Bridle
 Bits)

316992 Fabricated Leather Products

316110 Saddles

Products Purchased:

313249 Fleece
 31321 Felt
 315212 Wool
 31611 Leather
 332999 Steel Hardware

**RELIANCE FRAME & FURNITURE
 CO. INC.**

1050 Whisperwood Tr NE
 Cleveland TN 37312
 Phone: (423) 479-6705
 Fax: (423) 479-6339

Employees: 6 Established: 1993

Principal Contact:

Dean Heavener, President

Sales Market: National

Purchasing Market: Local, Regional

Products Produced:

339111 Hospital, Nursing Home and
 Retirement Furniture

Products Purchased:

332311 Building Component Parts
 321999 Wood Components
 326199 Plastic Parts

RENFRO CORPORATION

4405 Michigan Avenue Rd NE
 PO Box 2190
 Cleveland TN 37320-2190
 Phone: (423) 472-5095

Fax: (423) 479-5522

Employees: 290 Established: 1939

Web Site: www.renfro.com

Principal Contact:

Robbie Townsend, Plant Manager
 Susan Burgess, Director Human
 Resources

Sales Market: National

Purchasing Market: Regional

Products Produced:

315111 Hosiery, Not Elsewhere
 Classified (Men's,
 Women's and Children's
 Hosiery)

Products Purchased:

313111 Polyester Yarn
 313111 Cotton Yarn

Corporate Headquarters:

Mount Airy, NC

ROLLINS FARM EQUIPMENT

1412 White Oak Valley Rd NW
 Cleveland TN 37312
 Phone: (423) 476-7088
 Fax: (423) 479-5286
 Employees: 5 Established: 1982

Principal Contact:

Eddie Rollins, General Manager

Sales Market: National

Products Produced:

333924 Front and Real Bale Spears
 332323 Yard Rakes and Rotary Cutters
 33312 Scrape Blades

Products Purchased:

331221 Hot Rolled Steel
 331221 Cold Rolled Steel

RUBBERMAID COMMERCIAL**PRODUCTS**

2000 Overhead Bridge Rd
 PO Box 2968
 Cleveland TN 37320-2968
 Phone: (423) 476-4544
 Fax: (423) 559-9393

Employees: 290 Established: 1968

Principal Contact:

Steve Jones, Plant Manager

James Floyd, Human Resources Manager

Products Produced:

313111 Yarn Spinning Mills (Industrial
 Mops, Wet Mops, Dust Mops)
 339994 Handles, Disposable Mops,
 Spin-Clean Pads)
 339994 Floor Polisher Pad Holders

Products Purchased:

325222 Synthetic Fiber
 31321 Synthetic Fabric
 333220 Plastic Moldings
 314991 Cotton Cordage
 321999 Wooden Mop Handles

Corporate Headquarters:

Newell Rubbermaid
 Freeport IL

Fortune 500 Member

SCHERING-PLOUGH

4207 Michigan Avenue Rd NE
 PO Box 2850
 Cleveland TN 37320-2850
 Phone: (423) 476-2201
 Fax: (423) 728-5363
 Employees: 500 Established: 1908
 Web Site: www.sphcp.com

Principal Contact:

Richard Appeldoorn, General Manager
 Kevin Holland, Human Resources
 Manager

Mark Yost, Director of Materials

Jeff Slade, Senior Director, Quality
 Control

Sales Market: International

Products Produced:

325620 Foot Care Products, Sun Care
 Products
 325412 OTC Products
 Aerosol Products

Products Purchased:

Raw Materials (chemicals)
 326160 Plastic Bottles
 Tubes
 Packaging Materials

Corporate Headquarters:

Schering-Plough Inc.
 Kenilworth NJ

Fortune 500 Member

SENTINEL FIRE PROTECTION INC.

2040 Westland Dr SW
 Cleveland TN 37311
 Phone: (423) 476-7570
 Fax: (423) 476-9014
 Employees: 35 Established: 1991

Principal Contact:

Louis Morton, President & CEO
 Charles Izell, Senior Vice President
 Ray Steele, Vice President

Sales Market: National

Products Produced:

332996 Pipe Fabrication

SINGLETON'S BURLAP COMPANY

2605 Blackburn Rd SE
 Cleveland TN 37323
 Phone: (423) 472-1493
 Employees: 2 Established: 1979

Principal Contact:

Ted Singleton, Owner

Sales Market: Regional

Purchasing Market: Local**Products Produced:**

31321 Distribution for Cut Burlap for
 Furniture Industry
 54189 Nondurable Goods, Not
 Elsewhere Classified

Products Purchased:

422990 Burlap Yarn

SMOKY MOUNTAIN INDUSTRIES

145 Industrial Ln SW
 Cleveland TN 37311-8293
 Phone: (423) 478-3892
 Fax: (423) 339-0668
 Employees: 4 Established: 1981

Principal Contact:

David Grady, President

M. Brakebill, Office Manager

Sales Market: Regional

Purchasing Market: National

Products Produced:

333319 Industrial and Commercial
 Machinery and Equipment
 333319 Machining, Stamping and
 Fabricating (Perforated Metal)

Products Purchased:

331316 Aluminum
 331319 Brass
 331491 Copper
 331319 Cold Rolled Steel Bar
 331319 Cold Rolled Steel Sheet
 331221 Hot Rolled Steel

SOUTHEASTERN CONTAINER INC.

555 Industrial Dr SW
 Cleveland TN 37311
 Phone: (423) 728-3333
 Fax: (423) 728-3330
 Employees: 63 Established: 1982
 (2000 locally)

Principal Contact:

Marty Martin, General Manager

Judy Darnell, Administrative Coordinator

Sales Market: Regional

Products Produced:

32616 Plastic Bottles (Beverages)

**SOUTHEASTERN STAIR &
MILLWORK CO.**

601 Mimosas Dr NW
 PO Box 2342
 Cleveland TN 37320-2342
 Phone: (423) 479-1188
 Fax: (423) 479-1711
 Employees: 9 Established: 1979

Principal Contact:

Lamar Orr, Owner

Wanda Orr, Office Manager

Sales Market: Regional

Purchasing Market: Regional

Products Produced:

321911 Millwork
 332323 Customized Stairways--Circular
 and Straight

Products Purchased:

321911 Stair Railing
 339999 Turned and Carved Wood

**SOUTHERN EQUIPMENT
MANUFACTURING INC.**

2371 White Oak Valley Rd NW
Cleveland TN 37312
Phone: (423) 479-9939
Fax: (423) 472-5081
Employees: 20 Established: 1986

Principal Contact:

Don Humphreys, President
Kerri Humphreys, Vice President
Greg Humphreys, Vice President Sales

Products Produced:

333111 Farm Machinery and Equipment

SOUTHERN XERCISE INC.

2403 Guthrie Ave NW
PO Box 412
Cleveland TN 37364-0412
Phone: (423) 476-8999
Fax: (423) 476-8999
Employees: 4 Established: 1990

Principal Contact:

Lorye Nichols, Vice President
Sales Market: National, International
Purchasing Market: Local, National

Products Produced:

33992 Sporting Goods
(Exercise/Therapeutic
Machine--"TRU-SQUAT")

Products Purchased:

332991 Ball Bearings
332722 Bolts
321211 Plywood
31321 Upholstering Supplies
333992 Welding/Fabricating Supplies

SPECIALIZED ENTERPRISES INC.

1625 Hardeman Ln
PO Box 3716
Cleveland TN 37320-3716
Phone: (423) 472-8200
Fax: (423) 339-3227
Employees: 10 Established:
Web Site: www.oxsystems.com

Principal Contact:

Blake Pierce, Vice President
Sales Market: International

Products Produced:

Quick Oil Exchange Systems

SPECIALTY CHEMICAL CO. LLC

2018 King Edward Ave SE
Cleveland TN 37311
Phone: (423) 479-9664
Fax: (423) 479-6050
Employees: 25 Established: 1967
Web Site: www.chemgroup.com

Principal Contact:

Phil Cochran, General Manager
Sue Wiford, Personnel

Products Produced:

325612 Specialty Cleaning, Polishing,
and Sanitation Preparations
(Fabric Softeners)
42269 Industrial Chemicals

Products Purchased:

332439 Steel Drums
326199 Plastic Tanks
211112 Inorganic Chemicals
325199 Organic Chemicals

STAR PRINTING CO.

1210 Durkee Rd SE
PO Box 392
Cleveland TN 37364-0392
Phone: (423) 472-2611
Fax: (423) 472-6944
Employees: 1 Established: 1954

Principal Contact:

Franklin Hyberger, Partner
Sales Market: Local, National
Purchasing Market: Local, National

Products Produced:

323110 Commercial Printing,
Lithographic
323116 Manifold Business Forms
Products Purchased:
322121 Paper
32591 Ink

STARPLEX SCIENTIFIC CORP.

705 Industrial Dr SW
PO Box 3392
Cleveland TN 37320-3392
Phone: (423) 479-4108
Fax: (423) 479-4156
Employees: 25 Established:
Web Site: www.starplexscientific.com

Principal Contact:

Chris Marinello, Plant Operations
Manager

Corporate Headquarters:

Ontario, Canada

SUN BELT COATING LLC

162 Corporate Dr SW
Cleveland TN 37311
Phone: (423) 559-9900
Fax: (423) 559-1239
Employees: 45 Established: 1998
Web Site: www.sunbeltcoating.com

Principal Contact:

Michael Basinsky, President
Sales Market: Regional, National

Products Produced:

332813 Protective Coating Application
(Thin Film Anticorrosion,
Antifriction or Decorative
Metal Finishing)

SUN CHEMICAL CORPORATION

3730 Old Tasso Rd NE
Cleveland TN 37312
Phone: (423) 479-9871
Fax: (423) 479-7832
Employees: 55 Established: 1986
Web Site: www.sunchemical.com

Principal Contact:

John Smith, Site Manager
Bryan Thompson, Plant Manager
Janice Kersey, Personnel Coordinator
Stephen Brandon, Sales

Products Produced:

32591 Printing Ink

Products Purchased:

325131 Pigment
325199 Solvent

Corporate Headquarters:

Sun Chemical Ink,
Subsidiary of Dainippon
Northlake IL

**SUPERIOR FOAM
(A Division of Hickory Springs
Manufacturing)**

1510 Randolph Dr
Cleveland TN 37311
Phone: (423) 479-5555
Fax: (423) 479-5105
Employees: 25 Established: 1997

Principal Contact:

Ken Swink, Plant Manager

Products Produced:

31332 Fabricated Rubber Products, Not
Elsewhere Classified
49319 Bedding Components

Products Purchased:

31332 Foam Rubber

Corporate Headquarters:

Hickory Springs Manufacturing Co.
Hickory NC

SYS-TECH INC.

1481 Redwood Dr NE
Cleveland TN 37312
Phone: (423) 472-6355
Fax: (423) 472-1737
Employees: 11 Established: 1995
Web Site: www.sys-techinc.com

Principal Contact:

Tobe Epperson, President
Amanda Ledford, Office Manager

Sales Market: Local, Regional, National
Purchasing Market: Local, Regional,
National

Products Produced:
332312 Fabricated Structural Steel
Overhead Cranes
Piping and Pumping Systems
Plant Maintenance Services
Engineering & Design Work

Products Purchased:
331111 Steel
Pipe
Process Equipment (Conveyors,
Dust Collectors, Pumps)

T&L BAKING

610 Central Ave NE
Cleveland TN 37311
Phone: (423) 476-6884
Employees: 8 Established: 1988

Principal Contact:
Thomas Pavlou, Co-owner
Laurie Pavlou, Co-owner
Sales Market: Local, Regional
Purchasing Market: Regional

Products Produced:
311812 Cakes

THOMAS METAL SUPPLY

5546 Waterlevel Hwy SE
Cleveland TN 37323
Phone: (423) 476-7664
Fax: (423) 478-5916
Employees: 8 Established: 1979

Principal Contact:
Gale Thomas, President
Brenda Rapiet, Administrative Assistant
Products Produced:

332322 Aluminum Gutters and Down
Spouts
Windows
Vinyl Siding
Metal Roofing

TRI-STATE TRUSS CO. LLC

1198 51st St NE
PO Box 3810
Cleveland TN 37320-3810
Phone: (423) 472-3389
Fax: (423) 476-9198
Employees: 37 Established: 1976

Principal Contact:
Michael Ellis, General Manager
Joyce Dixon, Office Manager
Sales Market: Regional
Purchasing Market: Regional

Products Produced:
321214 Wood Roof & Floor Trusses
Industrial Directory

Products Purchased:
331221 Metal Plates
Southern Yellow Pine & SPF
I-Joists

TRI-STATE WAREHOUSE

(Contract Warehousing)
1088/1098 Urbane Rd NE
PO Box 2186
Cleveland TN 37320-2186
Phone: (423) 479-1033
Fax: (423) 479-5750
Employees: 27 Established:
Web Site: www.tristatewarehouse.com

Principal Contact:
John Lee, General Manager
Sales Market: Local, National,
International

UNITED KNITTING
310 Industrial Dr SW
Cleveland TN 37311
Phone: (423) 476-9163
Fax: (423) 559-2581
Employees: 135 Established: 1982

Principal Contact:
Jerry Miller, President
Margaret Schenck, Executive Vice
President
Steve Roberson, Purchasing Director
Glenda Epperson, Human Resources
Director

Sales Market: National, International
Purchasing Market: National

Products Produced:
313241 Stretch (Performance) Fabrics

Products Purchased:
322211 Cardboard Cartons and Cores
333292 Knitting Machines Parts and
Supplies

326111 Plastic Bags
313111 Spandex Cotton and Polyester
Yarns
Strapping Materials
31321 Synthetics: Nylon and Polyester

Corporate Headquarters:
Mallen Industries Inc.
Atlanta GA

UNIVERSAL SPRINGS INC.

161 Bates St NE
PO Box 2455
Cleveland TN 37320-2455
Phone: (423) 479-3571
Fax: (423) 476-3699
Employees: 50 Established: 1976

Principal Contact:
William Hicks, President

Products Produced:
332612 Wire Springs/Assemblies
Products Purchased:
331222 Steel Wire

VULCAN MATERIALS CO.

MIDSOUTH DIVISION
3854 Bates Pike SE
Cleveland TN 37323
Phone: (423) 479-4516
Fax: (423) 479-4519
Employees: 17 Established: 1985
Web Site:
www.vulcanmaterials.com/cleveland

Principal Contact:
Gary Smith, Plant Manager
Dale Schaeffer, Sales Representative
Sales Market: Local

Purchasing Market: Local, Regional,
National

Products Produced:
212312 Crushed and Broken Limestone

Products Purchased:
32592 Explosives
Heavy Equipment Parts
Corporate Headquarters:
Vulcan Materials Co.
Birmingham AL

Fortune 1000 Member

WHIRLPOOL CORPORATION,

CLEVELAND DIVISION
740 King Edward Ave SE
Cleveland TN 37311
Phone: (423) 472-3371
Fax: (423) 478-4680
Employees: 1260 Established: 1917
Web Site: www.whirlpool.com

Principal Contact:
Bob Hardin, Division Vice President
Mike Reusswig, Human Resources
Director

Sales Market: Local, Regional,
National, International
Purchasing Market: Local, Regional,
National

Products Produced:
335221 Household Cooking Equipment
(Electric and Gas Cooking
Products)

Products Purchased:
32551 Paint
325199 Chemicals
331221 Cold Rolled Steel Cooktops
335932 Electric and Gas Range
Components
331111 Steel

Corporate Headquarters:

Whirlpool Corporation
Benton Harbor, MI
Fortune 500 Member

WOODWAY INC.

3473 No Pone Rd NW
PO Box 3171
Cleveland TN 37320-3171
Phone: (423) 336-5212
Fax: (423) 336-1518
Employees: 17 Established: 1974
Web Site: www.woodwayinc.com

Principal Contact:

Joe Hartert, Co-owner
Ken Hartert, Co-owner

Sales Market: Local, Regional,
National

Purchasing Market: Regional

Products Produced:

32192 Wooden Pallets and Skids

YORK CABINETS

3533 Waterlevel Hwy
Cleveland TN 37323
Phone: (423) 476-6865
Fax: (423) 476-9455
Employees: 2 Established: 1957

Principal Contact:

Michael York, Owner

Sales Market: Regional

Purchasing Market: Regional

Products Produced:

33711 Wood Kitchen Cabinets and
Other Cabinets

Products Purchased:

321999 Wood and Associated Products