

Hosiery

furniture

GRAIN PRODUCTS

photography

*industrial
chemicals*

Foot

Products

WELDING

newsprint
Snack Cakes

cabinets

candy

Foam

Products

SOFT DRINKS

Suits & Coats

commercial
printing

Stoves

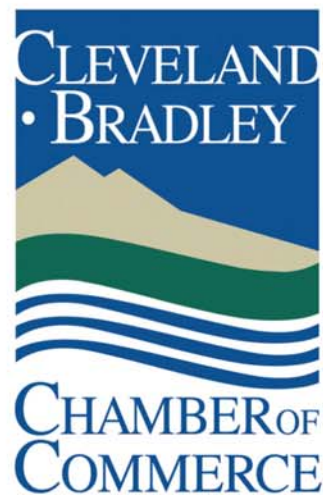
Food Coatings

CARDBOARD

BOXES

*corrugated
tubing*

2011 INDUSTRIAL DIRECTORY



Cleveland/Bradley Chamber of Commerce Economic Development Council

Industrial Directory

Note: In 1994 the Fortune 500 became a single list combining industrial and service businesses, ranked in size by revenues. Due to this merger, the top 1000 companies were ranked.

***This information is NOT to be used for telemarketing purposes.**

225 Keith St SW
PO Box 2275
Cleveland TN 37320-2275
423-472-0126
800-905-3464
Fax: 423-472-2019
Website: www.clevelandchamber.com
Email: edc@clevelandchamber.com
Revision Date: March 2011

ABIBOW US INC. CALHOUN**OPERATIONS**

5020 Hwy 11 S

Calhoun TN 37309-5249

Phone: (423) 336-2211

Fax: (423) 336-7950

Employees: 643 Established: 1954

Web Site: www.abitibowater.com**Principal Contact:**

Joe Vaughn, Plant General Manager

Jim Brigham, Director, Human

Resources

Sales Market: National**Purchasing Market:** National**Products Produced:**

322122 Paper Mill Products

(Newsprint, Specialty Paper,
Market Hardwood Pulp)**Products Purchased:**

325998 Chemicals

51111 Old Newspapers

51112 Old Magazines

321999 Wood

Corporate Headquarters:

AbitibiBowater Inc.

Montreal, Quebec

ABCOR PACKAGING

1625 Hardeman Lane

Cleveland, TN 37312

Phone: (423) 472-2345

Fax: (423) 472-2234

Employees: 5 Established 2010

Web Site: www.abcorpackaging.com**Principal Contact:**

Ricky Sanders, President

ACCESS COLOR LAB/CREATIVE**TOUCH STUDIOS**

4901 Old Tasso Rd

PO Box 4495

Cleveland TN 37320-4495

Phone: (423) 476-9367

Employees: 55 Established: 1987

Principal Contact:

John Disbrow, President

Dale Miller, General Manager

Sales Market: National**Purchasing Market:** National**Products Produced:**

812921 Photo Processing Lab

Photographic Fundraising
Materials**Products Purchased:**333315 Photographic Equipment &
Supplies**ADM MILLING**

430 Central Ave NE

PO Box 3268

Cleveland TN 37320-3268

Phone: (423) 476-7551

Fax: (423) 478-2023

Employees: 21 Established: 1904

Principal Contact:

Jim Koons, Plant Manager

Sales Market: Multistate**Products Produced:**

311211 Soft Wheat Flour

311119 Prepared Feeds and Feed
Ingredients for Animals and
Fowls, Except Dogs and
Cats**Products Purchased:**

11114 Wheat

Corporate Headquarters:

Archer Daniels Midland Company

Decatur IL

*Fortune 500 Member***ADVANCED PHOTOGRAPHIC****SOLUTIONS**

1525 Hardeman Ln NE

PO Box 8019

Cleveland TN 37320-8019

Phone: (423) 479-5481

Fax: (423) 479-8077

Employees: 200 Established: 1995

Web Site: www.advancedphoto.com**Principal Contact:**

Gene Harrell, President

Mike Christian, Director, Human

Resources

Products Produced:333315 Photographic Equipment and
Supplies

812921 Photo Processing Lab

Products Purchased:

333315 Photographic Film & Paper

ALLIED DEALERS SUPPLY CO.

2290 Elliston Dr SW

PO Box 21

Cleveland TN 37364-0021

Phone: (423) 479-9773

Fax: (423) 472-0011

Employees: 6 Established: 1961

Principal Contact:

Lynne Jenkins, Manager

Sales Market: Regional, National**Purchasing Market:** Regional**Products Produced:**3429 Hardware, Not Elsewhere
Classified
(Fireplace Dampers)**Products Purchased:**

42193 Scrap Gray Iron Castings

42151 Aluminum

337215 Bar Stock Steel

339993 Fastener Products

42193 Scrap Cast Iron

AMERICAN CUSTOM**MANUFACTURING**

1528 Clinch St NE

PO Box 3630

Cleveland TN 37320-3630

Phone: (423) 476-5599

Fax: (423) 476-4360

Employees: 10 Established: 1987

Principal Contact:

Lee Otis Burton, President

Sales Market: Regional**Products Produced:**332312 Fabricated Structural Steel
(Forming, Bending, Welding)

332313 Fabricated Plate Work

Products Purchased:

331111 Carbon & Stainless Steel

Parent Company:**Corporate Headquarters:****AMERICAN PRINTING SERVICES**

2150 S Lee Hwy

PO Box 6080

Cleveland TN 37320-6080

Phone: (423) 339-3840

Fax: (423) 339-2581

Employees: 7 Established: 1989

Principal Contact:

David Smith, Owner

Donna Smith, Co-Owner

Sales Market: National**Purchasing Market:** National**Products Produced:**323110 Commercial Printing
(Including Directories,
Yearbooks, Brochures, Post
Cards, Catalogs, Forms)323116 Manifold Business Forms
Promotional Shirts & Hats**Products Purchased:**

322121 Paper

32591 Ink

AMERICAN RESEARCH &**KNITTING****(Corporate Headquarters)**

180 6th St SE

PO Box 1004

Cleveland TN 37364-1004

Phone: (423) 472-7106

Fax: (423) 472-7115
Employees: 10 Established: 1975

Principal Contact:

Jack Woodfin, Vice President

Products Produced:

313249 Knit Fabric Mills (Double-
and Single-Knit)

Products Purchased:

313111 Cotton and Polyester Yarn

ARCH CHEMICALS INC.

1200 Lower River Rd NW
PO Box 800

Charleston TN 37310-0800

Phone: (423) 780-2724

Fax: (423) 780-2060

Employees: 320 Established: 1999
(site 1963)

Web Site: www.archchemicals.com

Principal Contact:

Michael Muirhead, Director of
Manufacturing

Janice Baker, Human Resources
Supervisor

Lance House, Regional Human
Resources Manager

Sales Market: National, International

Purchasing Market: National

Products Produced:

325998 Swimming Pool Chemicals

Products Purchased:

325181 Chlorine

325181 Caustic
Packaging

327410 Lime

Corporate Headquarters:

Arch Chemicals Inc.
Norwalk, CT

BARBU PLASTICS LLC

131 Corporate Dr SW
Cleveland TN 37311

Phone: (423) 614-0523

Fax: (423) 614-0524

Employees: 6 Established: 2003

Principal Contact:

John Hawk, President

Mark Phillips, Production Manager

Sales Market: National, International

Purchasing Market: National,
International

Products Produced:

Injected Molded Plastic Parts

Products Purchased:

325211 Plastic Resin

BEATY FABRICATING INC.

6789 Georgetown Rd NW
Cleveland TN 37312

Phone: (423) 472-4365

Fax: (423) 473-2760

Employees: 17 Established: 1979

Principal Contact:

Stacy Beaty, President

Sales Market: Regional

Purchasing Market:

Products Produced:

332323 Hand Rails, Pool Fences,
Spiral Staircases

332312 Fabricated Structural Metal

Products Purchased:

331111 Steel

331511 Iron

331315 Aluminum

335518 Welding Supplies

**BINGHAM GLASS & WINDOW
CO.**

148 South Main St

PO Box 123

Calhoun TN 37309

Phone: (423) 479-1652

Fax: (423) 479-6181

Employees: 2 Established: 1976

Principal Contact:

Jonnie Walker, Owner

Sales Market: Multistate

Products Produced:

327211 Insulated Glass Panels

332321 Windows

332321 Replacement Windows

332321 Window Screens

Products Purchased:

331315 Aluminum

BRADLEY BLOCK CO.

2180 Blythe Ave SE

PO Box 476

Cleveland TN 37364-0476

Phone: (423) 472-6591

Fax: (423) 479-2915

Employees: 18 Established: 1970

Principal Contact:

Ginger Peels, Office Manager

Jeff Leatherwood, General Manager

Sales Market: Local/Regional

Purchasing Market: Local

Products Produced:

327331 Concrete Block, Brick and
Versa-Lok Block

Products Purchased:

212312 Gravel

32731 Cement

212321 Sand

212312 Limestone Shale

Parent Company:

Sequatchie Concrete, South Pittsburg,
TN

BRADLEY CONCRETE

340 Durkee Rd

PO Box 3022

Cleveland TN 37320-3022

Phone: (423) 479-4541

Fax: (423) 479-4542

Employees: 19 Established: 1977

Principal Contact:

Steve Lambert, Owner

Kirk Lambert, Manager

Sales Market: Regional

Purchasing Market: Regional,
National

Products Produced:

32732 Ready Mix Concrete

Products Purchased:

221321 Gravel, Sand

32731 Cement

BRADLEY LITHO INC.

428 Caldwell Rd SE

Cleveland TN 37323

Phone: (423) 479-3799

Fax: (423) 479-3625

Employees: 5 Established: 1980

Principal Contact:

Jerry Campbell, President

Sales Market: Local

Purchasing Market: Local

Products Produced:

323110 Commercial Printing and
Typesetting

BRADLEY STEEL

2010 Old Harrison Pike NW

PO Box 2305

Cleveland TN 37320-2305

Phone: (423) 479-8030

Fax: (423) 479-8752

Employees: 12 Established: 1978

Principal Contact:

Charles Burger, Partner

Patricia Burger, Partner

Sales Market: Regional

Purchasing Market: Regional

Products Produced:

332312 Fabricated Structural Metal

333923 Overhead Traveling Cranes,
Hoists and Monorail Systems

Products Purchased:

332999 Steel

BRADLEY TANK & PIPE LLC

1403 Randolph Dr SW

PO Box 3146

Cleveland TN 37320-3146

Phone: (423) 479-4482

Fax: (423) 476-4527

Employees: 18 Established: 1974

Principal Contact:

Rick Butler, Owner

Edna Johnson, Office Manager

Steve Hicks, Plant Manager

Sales Market: Regional

Purchasing Market: Local, Regional,
National

Products Produced:

326122 Plastic Drain Pipe

327999 Concrete Products (Parking
Curbs, Grease Traps, and
Concrete Septic Tanks)

332313 Metal Drain Pipe

Retaining Walls

Catch Basins

Manholes

Products Purchased:

212312 Gravel, Sand

32731 Cement

Plastic and Metal for Resale

BREWER FURNITURE

MANUFACTURING INC.

415 Harris Creek Tr SW

Cleveland TN 37311

Phone: (423) 478-2672

Fax: (423) 478-2672

Employees: 13 Established: 1992

Principal Contact:

Walter Brewer, President

Sales Market: Regional

Purchasing Market: Regional

Products Produced:

337121 Living Room Furniture

BRIGHTSCREEN

1905 Beech Cove Dr

Cleveland TN 37312

Phone: (423) 478-1451

Fax: (423) 478-2774

Employees: 3 Established:

Principal Contact:

Jim Lakey, Owner

Purchasing Market:

Products Produced:

333315 Photographic Screens &
Accessories

BROWN STOVE WORKS INC.

1422 Carolina Ave NE

PO Box 2490

Cleveland TN 37320-2490

Phone: (423) 476-6544

Employees: 133 Established: 1935

Web Site:

www.brownstoveworksinc.com

Principal Contact:

Harrison Brown, President

Products Produced:

335221 Household Cooking

Equipment

(Electric & Gas Ranges)

Products Purchased:

325211 Plastic Materials

331221 Cold Rolled Steel

331222 Wire

BURNS ORNAMENTAL IRON &

FABRICATING INC.

2312 Guthrie Ave NW

Cleveland TN 37311

Phone: (423) 479-6844

Fax: (423) 472-3896

Employees: 9 Established: 1975

Principal Contact:

Gerald Burns, President

Sales Market: Local

Purchasing Market: Local

Products Produced:

332312 Steel Fabrication/Ornamental
Iron

332323 Architectural and Ornamental
Metal Work

23499 Crane Rentals

Products Purchased:

332999 Steel

331511 Cast Iron

BYRD'S ELECTRIC MOTOR

SERVICE

2193 Waterlevel Hwy SE

Cleveland TN 37311-6442

Phone: (423) 472-2166

Fax: (423) 476-2991

Employees: 11 Established: 1962

Principal Contact:

Willis Byrd, President

Lynda Byrd, Secretary

Sales Market: Regional

Products Produced:

335312 Rebuilt Electric Motors

CALLAHAN MACHINE SHOP

158 Rymer Rd

Cleveland TN 37312

Phone: (423) 479-2379

Fax: (423) 479-1181

Employees: 1 Established: 1969

Principal Contact:

Ed Callahan, Owner

Products Produced:

333511 Special Dies and Tools, Die
Sets, Jigs and Fixtures, and
Industrial Molds (Machine
Parts)

Products Purchased:

331221 Hot Rolled Steel

331221 Cold Rolled Steel

CARL GORR PRINTING

COMPANY

1501 Jacobs Avenue

Cleveland TN 37311

Phone: (423) 476-9141

Fax: (423) 476-6516

Employees: 10 Established: 1980

Principal Contact:

Phil Stauf, Manager

Products Produced:

323110 Commercial Printing,
Lithographic
(Silk Screen Prints and
Plastic Printers)

Products Purchased:

322121 Paper

32591 Ink

CARROLL PRINTING COMPANY

INC.

180 1st St NE

Cleveland TN 37311

Phone: (423) 476-5543

Fax: (423) 476-5580

Employees: 12 Established: 1966

Principal Contact:

Ralph Carroll, Owner

Jackie Carroll, Owner

Lavoy Jones, Owner

Products Produced:

323110 Commercial Printing,
Lithographic

323116 Printed Material

Products Purchased:

322121 Paper

32591 Ink

CENTRAL ASPHALT INC.

348 Ladd Springs Rd SE
 PO Box 3424
 Cleveland TN 37320-3424
 Phone: (423) 614-7333
 Fax: (423) 614-0111
 Employees: 3 Established:

Principal Contact:

Michael Stephens, President

Products Produced:

324121 Asphalt

CLEVELAND CHAIR CO.

180 Industrial Ln
 PO Box 159
 Cleveland TN 37364-0159
 Phone: (423) 479-4119
 Fax: (423) 961-7342
 Employees: 600 Established: 1929
 Web Site: www.catnapper.com

Principal Contact:

Ronald Jackson, President
 Todd Deluca, Personnel Manager

Products Produced:

337121 Wood Household Furniture,
 Upholstered Living Room
 Furniture

Products Purchased:

31321 Cotton Fabric
 31321 Synthetic Fabric
 313113 Thread
 321912 Lumber
 44413 Staples
 44413 Metal Hardware

Corporate Headquarters:

Jackson Furniture Industries
 Cleveland TN

CLEVELAND DAILY BANNER

1505 25th St NW
 PO Box 3600
 Cleveland TN 37320-3600
 Phone: (423) 472-5041
 Fax: (423) 476-1046
 Employees: 45 Established: 1854
 Web Site: www.clevelandbanner.com

Principal Contact:

Stephen Crass, Publisher
 Gwen Swiger, Associate Editor
 Jack Bennett, Advertising Manager
 Jim Bryant, General Manager

Products Produced:

51111 Newspaper

Products Purchased:

322122 Newsprint

CLEVELAND FOUNDRY & MANUFACTURING CO. INC.

685 6th St NE
 P O Box 3660
 Cleveland TN 37320-3660
 Phone: (423) 476-5061
 Fax: (423) 339-1213
 Employees: 7 Established: 1945

Principal Contact:

Robert Herndon, Vice President
 Operations

Sales Market: National

Purchasing Market: Regional

Products Produced:

331511 Gray Iron Castings
 331524 Aluminum Castings

Products Purchased:

331111 Scrap Iron
 331312 Primary Aluminum
 331314 Secondary Aluminum
 331111 Steel Scrap

CLEVELAND METALWORKS

625 Mimosa Dr NW
 Cleveland TN 37312
 Phone: (423) 339-0204
 Fax: (423) 339-0412
 Employees: 21

Principal Contact:

Andy Cronon, Sales Manager
 Charles W. Cronon Jr., President

Sales Market: Local, Regional

Purchasing Market: Regional

Products Produced:

332322 Custom Design Sheetmetal
 Fabrication

Products Purchased:

331221 Steel
 331315 Aluminum

CLEVELAND RECYCLED FIBER CO./A ROCK-TENN COMPANY

1175 Tasso Ln NE
 Cleveland TN 37312
 Phone: (423) 472-2183
 Fax: (423) 472-2184
 Employees: 26 Established: 1980

Principal Contact:

Mike Fitzgerald, Procurement
 Mark Troxel, General Manager

Sales Market: International

Purchasing Market: Local

Products Produced:

42193 Scrap and Waste Materials
 (Bailing and Sorting of Waste
 Paper)

Products Purchased:

42193 Waste Paper
 331222 Bailing Wire
 324199 Diesel Fuel
 32411 Hydraulic Oil
 32213 Waste Paper

Corporate Headquarters:

Rock-Tenn Company
 Norcross GA
Fortune 1000 Member

CLEVELAND TUBING INC.

799 Industrial Dr SW
 Cleveland TN 37311
 Phone: (423) 472-2554
 Fax: (423) 478-1409
 Employees: 48 Established: 1988
 Web Site: www.clevelandtubing.com

Principal Contact:

Catherine Boettner, President
 Tammy Johnson, Controller
 Chris Turner, Plant Manager

Products Produced:

326122 Small Diameter Tubing Made
 From Plastics and Nylon
 326122 Corrugated Plastic Tubing

CLEVELAND WOOD PRODUCTS

871 Pleasant Grove Rd SW
 PO Box 2544
 Cleveland TN 37320-2544
 Phone: (423) 478-2650
 Fax: (423) 478-2574
 Employees: 10 Established: 1981

Principal Contact:

Donald Miller, President
 Bob Mashburn, CEO
 Dustin Miller, Vice President

Sales Market: Regional

Purchasing Market: Regional

Products Produced:

32192 Wood Pallets and Skids

Products Purchased:

321912 Pine Lumber
 321912 Hardwood Cants

COCA COLA REFRESHMENTS USA INC

174 Refreshment Ln SW
 PO Box 4110
 Cleveland TN 37320-4110
 Phone: (423) 476-1131
 Fax: (423) 339-4588
 Employees: 321 Established: 1941
 Web Site: www.cokecce.com

Principal Contact:

Bradley Jordan, Director of
 Operations

Sales Market: Regional
Purchasing Market: National
Products Produced:

312111 Bottled and Canned Soft
Drinks and Carbonated
Waters

31193 Syrup

Products Purchased:

31193 Flavor Syrups
32512 Carbon Dioxide
32616 Plastic Bottles

Corporate Headquarters:

Coca Cola Enterprise Inc.
Atlanta GA

Fortune 500 Member

**CORMETECH ENVIRONMENTAL
TECHNOLOGIES INC.**

3300 Old Tasso Rd NE
Cleveland TN 37312

Phone: (423) 473-6900

Fax: (423) 473-6901

Employees: 123 Established: 1989
(1999 locally)

Web Site: *www.cormetech.com*

Principal Contact:

Denise Rice, Plant Manager

Brenda Knight, Human Resources

Sales Market: National, International

Products Produced:

327123 Catalyst

Products Purchased:

211112 Inorganic Chemicals

Corporate Headquarters:

Cormetech Inc.

Durham NC

**CPQ PROFESSIONAL IMAGING
INC.**

550 Industrial Dr SW

PO Box 8014

Cleveland TN 37320-8014

Phone: (423) 479-6186

Fax: (423) 479-2489

Employees: 130 Established: 1973

Web Site: *www.cpq.net*

Principal Contact:

Paul Kimball, President/COO

Ron Coppinger, Chairman/CEO

Sales Market: National, International

Products Produced:

812921 Photofinishing Laboratories

**CUSTOM CRAFT FABRICATION &
STEEL SALES**

1908 Blythe Ave SE

Cleveland TN 37311

Phone: (423) 473-2087

Fax: (423) 473-2087

Employees: 8 Established: 2001

Principal Contact:

Shane Keller, Owner

Sales Market: Local, Regional,
National

Purchasing Market: Regional

Products Produced:

332313 Custom Fabricated Steel
Products

Products Purchased:

311111 Steel & Support Products

**CUSTOM MECHANICAL
CONTRACTORS**

545 Urbane Rd

PO Box 4530

Cleveland TN 37320-4530

Phone: (423) 472-3386

Fax: (423) 472-3388

Employees: 65 Established: 1980

Web Site: *www.custommech.com*

Principal Contact:

Scott Morris, CEO

Mike Brown, Vice President

Sales Market: Local, National

Products Produced:

332322 Custom Design Sheet Metal
and Conveyers

332322 Ductwork

Products Purchased:

331221 Hot Rolled Steel

331221 Cold Rolled Steel

331315 Aluminum

D&W MACHINERY INC.

2515 20th St

Cleveland TN 37311

Phone: (423) 479-2332

Fax: (423) 479-1903

Employees: 2 Established: 1976

Principal Contact:

David Ledford, President

Products Produced:

333999 Industrial and Commercial
Machinery and Equipment,
Not Elsewhere Classified

Products Purchased:

331316 Aluminum

331221 Hot Rolled Steel

331221 Cold Rolled Steel

331221 Iron

DERBY INDUSTRIES

3285 Davy Crockett Rd

Cleveland TN 37323

Phone: (423) 614-6766

Fax: (423) 614-6768

Employees: 40 Established: 1999

Web Site: *www.derbyllc.com*

Principal Contact:

Shari Kepsel, Plant Manager

Candy Miller, Sales Representative

Sales Market: Local, Regional,
National, International

Purchasing Market: Local, Regional,
National, International

Products Produced:

Contract Packaging-
Warehouse Distribution

Products Purchased:

Packaging Material
Printed Products
Electronics

Corporate Headquarters:

Derby Industries, LLC, Louisville, KY

DICK'S GRAPHICS CENTER

801 20th St NW

Cleveland TN 37311-3702

Phone: (423) 472-4543

Fax: (423) 472-4544

Employees: 6 Established: 1978

Principal Contact:

David Smith, Representative

Sales Market: Local

Purchasing Market: Local

Products Produced:

323110 Commercial Printing,
Lithographic

323116 Manifold Business Forms

Products Purchased:

32591 Ink

322121 Paper

333293 Printing Plate Materials

DOCKINS GRAPHICS INC.

1705 Overhead Bridge Rd

PO Box 3933

Cleveland TN 37320-3933

Phone: (423) 478-2540

Fax: (423) 479-5685

Employees: 35 Established: 1994

Web Site: *www.dockinsgraphics.com*

Principal Contact:

Chip Dockins, Owner
Cynthia Davis, Production
Coordinator

Sherry Dockins, VP/Controller

Sales Market: Local, National

Purchasing Market: Regional

Products Produced:

323114 Commercial Printing
323116 Manifold Business Forms
Church Directories

Products Purchased:

322121 Paper
32591 Ink

DONALDSON PRINTING**COMPANY**

265 Inman St E
Cleveland TN 37311-6040
Phone: (423) 476-6569
Fax: (423) 479-1271

Employees: 2 Established: 1973

Principal Contact:

David Pirkle, Owner

Sales Market: Local

Purchasing Market: Local

Products Produced:

323110 Commercial Printing,
Lithographic
323116 Business Forms & Flyers

Products Purchased:

32591 Ink
322121 Paper

EAST TENNESSEE BOX

2765 Michigan Avenue Rd NE
PO Box 3416
Dalton GA 30719
Phone: (800) 447-1838

Fax: (706) 279-3845

Employees: 4 Established: 1992

Web Site: www.daltonbox.com

Principal Contact:

Chip Krug, Account Manager
John Gossett, General Manager

Sales Market: National

Purchasing Market: Regional

Products Produced:

322211 Corrugated Boxes

Corporate Headquarters:

National Packaging Solutions Group
Mt. Pleasant SC

EASTERLY'S INC. CABINETS & FLOOR COVERINGS

409 Inman St W
PO Box 3418
Cleveland TN 37320-3418
Phone: (423) 472-3216
Fax: (423) 472-3565

Employees: 12 Established: 1956

Principal Contact:

Jack Easterly, President

Sales Market: Regional

Purchasing Market: Regional

Products Produced:

33711 Wood Kitchen Cabinets
(Residential and
Commercial)

Products Purchased:

321912 Wood and Associated
Products

EATON ELECTRICAL**(Cutler-Hammer Products)**

3990 Old Tasso Rd NE
Cleveland TN 37312-5827
Phone: (423) 472-3305
Fax: (423) 478-0281

Employees: 190 Established: 1977

Web Site: www.eatonelectric.com

Principal Contact:

Pat Hickey, Plant Manager

Rick Todd, Manufacturing Manager

Sales Market: National, International

Purchasing Market: Local, Regional

Products Produced:

335313 Switchgear and Switchboard
Aparatus
(Electrical Control
Equipment)

Products Purchased:

331221 Hot Rolled/Galvanized Steel
331221 Cold Rolled Steel
331421 Copper
331315 Aluminum
339993 Fasteners
Insulators
Lugs

321918 Moldings

Corporate Headquarters:

Eaton Corporation
Cleveland OH

Fortune 500 Member

EATON HYDRAULICS

1750 Hardeman Ln NE
PO Box 4638
Cleveland TN 37320-4638
Phone: (423) 476-2100
Fax: (423) 559-9665

Employees: 90 Established: 1986

Web Site: www.hydraulics.eaton.com

Principal Contact:

Laura Almazan, Plant Manager
Adam Moffatt, Human Resource
Manager

Sales Market: International

Purchasing Market: International

Products Produced:

421112 Motor Vehicle Supplier and
New Parts
(Package and Distribute
Industrial and Automotive
Parts)

Products Purchased:

336399 Auto Replacement Parts
Brass and Steel Fittings

332722 Hose

322211 Packaging and Shipping
Supplies

31332 Plastic Tubing

Corporate Headquarters:

Eaton Corporation
Cleveland OH

Fortune 500 Member

ELECTRICAL MECHANICAL TECHNOLOGIES INC.

196 Stiles Ave
Cleveland TN 37312
Phone: (423) 472-8539
Fax: (423) 472-4741

Employees: 17 Established: 1985

Web Site: www.elec-mech-tech.com

Principal Contact:

Ed Stiles, Owner

Sales Market: Local, Regional

Purchasing Market: Unites States
and Japan

Products Produced:

333999 Industrial and Commercial
Machinery and Equipment,
Not Elsewhere Classified

Products Purchased:

331221 Cold Rolled Steel
331221 Hot Rolled Steel

EPPERSONS INC.

6190 Georgetown Rd NW
 Cleveland TN 37312-1347
 Phone: (423) 479-2847
 Fax: (423) 479-2837
 Employees: 5 Established: 1980

Principal Contact:

Armen Epperson, Owner/President

Sales Market: Local, Regional

Purchasing Market: Local,
 Regional, National

Products Produced:

339911 Jewelry
 327112 Our Town Miniature Historic
 Replicas

Products Purchased:

331491 Gold
 327991 Marble, Crushed Polyester
 Resin
 331491 Silver
 212319 Stones, Genuine and
 Synthetic

EXEL INC.

1520 Lauderdale Memorial Hwy
 Charleston TN 37310
 Phone: (423) 780-7910
 Fax: (423) 336-5642
 Employees: 340 Established: 2006
 Web Site: www.exel.com

Principal Contact:

David Nodine, General Manager

Gillian Wiseman, HR Manager

Ray Jewell, General Manager
 (Duracell)

Tracie Hicks, Sr. HR Rep (Duracell)

Products Produced:

Warehousing and distribution services
 for Duracell and GE Lighting products

Parent Company:

Deutsche Post World Net
 Bonn, Germany

**FLOWERS BAKERY OF
 CLEVELAND LLC**

1355 S Ocoee St
 PO Box 3720
 Cleveland TN 37320-3720
 Phone: (423) 472-1561
 Fax: (423) 478-3320
 Employees: 296 Established: 1955
 Web Site: www.flowersfoods.com

Principal Contact:

Kent Feagans, President

Joan Dalton, Human Resources
 Director

Kirk Gardner, Director of
 Manufacturing

Keith Cordell, QC/R & D Manager

David Elrod, Purchasing Manager

Sales Market: National

Purchasing Market: National

Products Produced:

311812 Snack Cakes

Products Purchased:

311312 Sugar
 311822 Dough
 31133 Chocolate
 311911 Peanut Butter
 31133 Cocoa
 311942 Flavors
 311211 Flour
 32614 Packaging Films and Cartons
 311225 Shortening

Corporate Headquarters:

Flowers Foods Inc.
 Thomasville, GA

Fortune 500 Member

FOAMWORKS INC.

175 Corporate Dr
 PO Box 5208
 Cleveland TN 37320-5208
 Phone: (423) 559-0509
 Fax: (423) 559-1411
 Employees: 50 Established: 1992

Principal Contact:

Rick Bolles, President/Owner

Lloyd Shipley, Plant Manager

Greg Smith, Marketing Sales Manager

Sales Market: Multistate,
 International

Products Produced:

326140 Foam for Orthopedic
 Products, Athletic Products,
 Furniture and Mattresses
 32614 Packaging Foam

Products Purchased:

326140 Foam
 313113 Thread

FRAMES FOR PORTRAITS

1200 Dellwood Ln
 Cleveland TN 37312
 Phone: (423) 339-6685
 Fax: (423) 339-6645
 Employees: 17 Established:
 Web Site:

www.framesforportraits.com

Principal Contact:

Gale Miller, General Manager

Diana Ristom, Office Manager

Sales Market: National

Products Produced:

339999 Picture frames

Corporate Headquarters:

Advanced Photographic Solutions
 Cleveland, TN

FULMARQUE INC.

1815 Blythe Ave SE
 Cleveland TN 37311-3052
 Phone: (423) 476-3249
 Fax: (423) 479-8071
 Employees: 70 Established: 1987
 Web Site: www.fulmarque.com

Principal Contact:

Dan Jones, President

Jim Dye, CEO

Lorraine Penny, Personnel/Payroll

Sales Market: National

Purchasing Market: Local, Regional

Products Produced:

2521 Wood Office Furniture
 (Office Furniture and Chairs)

Products Purchased:

31611 Leather
 321912 Lumber (Hardwood)
 31332 Vinyl

FUNTREATS INC.

525 Industrial Dr SW
 Cleveland TN 37311
 Phone: (423) 476-1302
 Fax: (423) 476-1343
 Employees: 41 Established: 1989

Principal Contact:

John Allman, General Manager

Joanna Allman, Assistant to General
 Manager

Sales Market: International

Purchasing Market: Regional

Products Produced:

312111 Bottled Soft Drinks and
 Freezer Pops

Products Purchased:

311312 Sugar
 311942 Flavorings
 311411 Fruit Juices

GEORGIA PACIFIC CORPORATION

4200 Old Tasso Rd NE
PO Box 43
Cleveland TN 37364-0043
Phone: (423) 476-0200
Fax: (423) 476-0210
Employees: 170 Established: 1972
Web Site: www.gp.com

Principal Contact:

Tom Pedine, General Manager
George Smith, Administrative
Manager

Al Verhelle, Managing Executive
Shawna Burke, Human Resources
Manager

Sales Market: Regional

Purchasing Market: Local, Regional,
National

Products Produced:

322211 Corrugated Boxes

Products Purchased:

322231 Paperboard

Parent Company:

Koch Industries, Wichita, KS

Corporate Headquarters:

Georgia-Pacific Corporation
Atlanta GA

Fortune 500 Member

HARDWICK CLOTHES INC.

3800 Old Tasso Rd NE
PO Box 2310
Cleveland TN 37320-2310
Phone: (423) 476-6534
Fax: (423) 476-5756
Employees: 257 Established: 1880
Web Site: www.hardwickclothes.com

Principal Contact:

Thomas Hopper, President/Chairman
Melvin Davis, General Manager

Sales Market: National

Purchasing Market: National,
International

Products Produced:

315222 Men's Suits, Coats and
Overcoats

315224 Men's Separate Trousers and
Slacks

315234 Women's Career Apparel

Products Purchased:

31321 Camel Hair
31321 Polyester Fabric
31321 Wool Fabric
31321 Rayon Acetate
31321 Poly/Wool Blends

HARDWOOD FRAMES INC.

4285 Old Tasso Rd
PO Box 2426
Cleveland TN 37320-2426
Phone: (423) 472-9593
Fax: (423) 339-0145
Employees: 80 Established: 1973
Web Site: www.hardwoodframes.com

Principal Contact:

Paul Kimball, Manager

Sales Market: Local, Regional,
National

Purchasing Market: National

Products Produced:

339999 Wood Products (Picture
Frames and Studio Props)

Products Purchased:

321912 Lumber (Poplar, Oak, Ash)
32551 Finishing Materials for Wood
Paints, Stains

321219 Chipboard Backing Material

Parent Company:

CPQ Professional Imaging, Cleveland,
TN

HARRINGTON & KING SOUTH INC.

3939 Michigan Avenue Rd NE
PO Box 2248
Cleveland TN 37320-2248
Phone: (423) 479-8691
Fax: (423) 479-8694
Employees: 48 Established: 1979
Web Site: www.hkperf.com

Principal Contact:

Sandy Hammond, Corporate Secretary

Sales Market: National

Purchasing Market: Regional

Products Produced:

332116 Metal Stampings, Not
Elsewhere Classified

Products Purchased:

331221 Hot Rolled Steel
331221 Cold Rolled Steel
331421 Brass/Copper
331315 Aluminum
332312 Stainless Steel

Corporate Headquarters:

Harrington & King Perforating Inc.
Chicago IL

HICKORY SPRINGS MANUFACTURING

2201 Blue Springs Rd SE
PO Box 1058
Cleveland TN 37364-1058
Phone: (423) 479-4191
Fax: (423) 476-3086
Employees: 47 Established: 1963
Web Site: www.hickorysprings.com

Principal Contact:

Ken Swink, Plant Manager

Sales Market:

Purchasing Market:

Products Produced:

31332 Fabricated Foam
337215 Metal Frames

Products Purchased:

325199 Chemicals/Raw Materials

Corporate Headquarters:

Hickory Springs Manufacturing
Company
Hickory NC

IMAGING SOLUTIONS AND SERVICES INC. (ISSI)

2375 Shady Ln NE
PO Box 8022
Cleveland TN 37320-8022
Phone: (423) 476-7977
Fax: (423) 476-0199
Employees: 30 Established: 1995
Web Site: www.issi-online.com

Principal Contact:

Jay Barrow, General Manager

Sales Market: National, International

Purchasing Market: International

Products Produced:

Document Imaging Products
and Services
Records Management,
Microfilming and Storage
Document Scanning and Data
Entry
Internet Services--Imaging
Repository
51421 Microfilm Recording and
Developing

Corporate Headquarters:

Memphis TN

**INDUSTRIAL SERVICES OF
CLEVELAND**

114 Goldstar Dr SW
PO Box 964
Cleveland TN 37364-0964
Phone: (423) 339-3294
Fax: (423) 478-5913
Employees: 31 Established: 1989
Principal Contact:
Bill Duff, President
Sales Market: National, International
Purchasing Market: International
Products Produced:
561499 Industrial Mailing/Recycling

INDUSTRIAL TIMBER INC.

151 Goldstar Dr SW
Cleveland TN 37311
Phone: (423) 478-2133
Fax: (423) 478-0633
Employees: 44 Established: 2005
Principal Contact:
Ralph Riggs, Vice President
Operations
Jennifer Hannah, Office Manager
Sales Market: Local, Regional
Purchasing Market: Regional
Products Produced:
337215 Furniture Frames
Products Purchased:
321912 Lumber
Corporate Headquarters:
Industrial Timber Inc.
Cornelius NC

INDUSTRIAL VALVE

510 Industrial Dr SW
PO Box 1456
Cleveland TN 37364-1456
Phone: (423) 472-6110
Fax: (423) 559-8073
Employees: 45 Established: 1975
Web Site: www.indvalve.com
Principal Contact:
Allen Caprara, Director of Operations
Products Produced:
332911 Valves (Service)
333111 Farm Equipment
Corporate Headquarters:
Industrial Valve
Bastrop AL

INFINITY MANUFACTURING INC.

1701 Hardeman Ln NE
Cleveland TN 37312-5818
Phone: (423) 780-9151
Fax: (423) 780-9116
Employees: 12 Established: 2004
Web Site: www.infinitymfg.com
Principal Contact:
William Crenshaw, Operations
Manager
Danny Swafford, Vice President
Sales Market: Local, Regional,
National
Purchasing Market: Local, Regional
Products Produced:
332721 Precision Production Shop
333111 Farm Equipment
Products Purchased:
331111 Tool Steel & Support
Products
331315 Aluminum
333515 Machine Tooling
Components

INTERNATIONAL PAPER

2401 Blue Springs Rd SE
PO Box 196
Cleveland TN 37364-0196
Phone: (423) 472-3323
Fax: (423) 479-0616
Employees: 134 Established: 1963
Web Site:
www.internationalpaper.com
Principal Contact:
Billy Case, Site Manager
Carolyn Combs, Quality Manager
Tammy Harper, Finance & Planning
Manager
Sales Market: Regional
Purchasing Market: Regional,
National
Products Produced:
322211 Corrugated and Solid Fiber
Boxes
Products Purchased:
311225 Corn Starch
32213 Kraft Linerboard
32552 Glue
32591 Printing Ink
Caustic Soda
Borax
Corporate Headquarters:
Weyerhaeuser Company
Federal Way WA
Fortune 500 Member

**JACKSON MANUFACTURING CO.
(Corporate Headquarters)**

1910 King Edward Ave SE
PO Box 1359
Cleveland TN 37364-1359
Phone: (423) 476-8544
Fax: (800) 254-2879
Employees: 465 Established: 1936
Web Site: www.catnapper.com
Principal Contact:
Ronald Jackson, President
Products Produced:
337121 Wood Household Furniture,
Upholstered
(Living Room Furniture)
Products Purchased:
31321 Cotton Fabric
31321 Synthetic Fabric
313113 Thread
321912 Lumber
44413 Staples

JEBCO INDUSTRIES

401 Stone Lake Rd SW
PO Box 2401
Cleveland TN 37320-2401
Phone: (423) 479-2611
Fax: (423) 476-8115
Employees: 9 Established: 1964
Web Site: www.jebcoinc.com
Principal Contact:
James Bryant, Owner
Sales Market: National
Purchasing Market: National
Products Produced:
332321 Aluminum Doors
327215 Insulated Glass (Commercial)
Products Purchased:
Hardware & Glass Products

**JOHNSON BROTHERS CABINET
SHOP**

258 Chilcutt Rd NE
Cleveland TN 37323
Phone: (423) 472-2938
Employees: 7 Established: 1969
Principal Contact:
Kevin Johnson, President
Sales Market: Local
Purchasing Market:
Products Produced:
33711 Wood Cabinets

JORDAN FABRICATING INC.

1811 Lois St SE
 PO Box 1315
 Cleveland TN 37364-1315
 Phone: (423) 479-1189
 Fax: (423) 479-8804
 Employees: 5 Established: 1999

Principal Contact:

Steve Jordan, President
 Dennis Mobbs, Vice President
Sales Market: Local, Regional

Purchasing Market: Regional**Products Produced:**

332322 Sheet Metal Fabrication

Products Purchased:

331111 Sheet Metal

KAYLINE INC.

606 18th St SE
 PO Box 3840
 Cleveland TN 37320-3840
 Phone: (423) 472-7118
 Fax: (423) 478-3502
 Employees: 50 Established: 1968

Principal Contact:

Don Maples, CEO/Plant Manager
 Tonia Satterfield, Vice President/CFO
 Shirlene Hewitt, Office Manager

Sales Market: National**Purchasing Market:** National**Products Produced:**

339111 Furniture and Fixtures, Not
 Elsewhere Classified (Health
 Industry Lift Chairs)

337121 Upholstered Furniture

Products Purchased:

31332 Foam
 313113 Thread
 321912 Lumber
 332722 Bolts and Screws
 313111 Cotton Fiber

KING INDUSTRIES INC.

3150 20th St
 Cleveland TN 37323
 Phone: (423) 472-8370
 Fax: (423) 472-1838
 Employees: 30 Established: 1987
 Web Site: www.king-industries.com

Principal Contact:

Tony Rose, Sales Manager

Sales Market: National**Products Produced:**

332322 Sheet Metal Fabrication

Corporate Headquarters:

Chattanooga TN

KINGSWAY PRESS INC.

2120 Keith St NW
 Cleveland TN 37311
 Phone: (423) 472-5013
 Fax: (423) 339-0416
 Employees: 5 Established: 1976
 Web Site: www.kingswaypress.com

Principal Contact:

Vincent McLaughlin, President
 Margaret McLaughlin, CEO
 Jon McLaughlin, Vice President,
 Operations

Jay Worth, Vice President, Production

Sales Market: Regional, National**Purchasing Market:** Local, Regional**Products Produced:**

323110 Commercial Printing,
 Lithographic
 323116 Manifold Business Forms
 Thermography

Products Purchased:

32591 Ink
 322121 Paper

KIOSK CREATIONS

850 Old Tasso Place
 2061 Greenfield Ave
 Cleveland TN 37312
 Phone: (423) 478-6469
 Fax: (423) 478-6468
 Employees: 15 Established: 2002
 Web Site: www.kioskcreations.com

Principal Contact:

Jay Thomas, Owner

Sales Market: Local, Regional,
National**Products Produced:**

Kiosks, Professional
 Reception Areas
 Custom Built In-line Store
 Fixtures

KITCHEN GALLERIES

2110 Blue Springs Rd
 PO Box 1172
 Cleveland TN 37364-1172
 Phone: (423) 479-3255
 Fax: (423) 479-3314
 Employees: 3 Established: 1992

Principal Contact:

Winchester Wiley, Owner

Sales Market: Local**Purchasing Market:** Local, National**Products Produced:**337110 Wood & Manufactured
Cabinets & Countertops**Products Purchased:**

321912 Hardwood
 321211 Plywood

KODIAK MFG. INC.

8849 Candies Creek Ridge Rd
 Charleston TN 37310
 Phone: (423) 336-2390
 Fax: (423) 336-8805
 Employees: 30 Established: 1996
 Web Site: www.kodiakmfg.com

Principal Contact:

Dennis Tweed, President

Sales Market: Regional, National**Purchasing Market:** Local, Regional**Products Produced:**333111 Farm Equipment - Rotary
Cutters**Products Purchased:**

331221 Steel

L J PALLETS

3379 Old Tasso Rd NE
 PO Box 2306
 Cleveland TN 37320-2306
 Phone: (423) 478-2663
 Fax: (423) 472-7110
 Employees: 12 Established:
Principal Contact:
 Mary Green, Business Manager

LEGGETT & PLATT INC.

450 Kile Lane
 PO Box 69
 Cleveland TN 37364-0069
 Phone: (423) 476-2265
 Fax: (423) 472-1437
 Employees: 20 Established: 1974
 Web Site: www.leggett.com

Principal Contact:

Robert Campbell, Branch Manager

Products Produced:337121 Convertible Beds and Other
Furniture Components**Corporate Headquarters:**

Leggett & Platt Inc.
 Carthage MO

Fortune 500 Member**LUBING SYSTEMS LP**

135 Corporate Dr SW
 Cleveland TN 37311
 Phone: (423) 709-1000
 Fax: (423) 709-1001
 Employees: 40 Established: 2002
 (locally)
 Web Site: www.lubingusa.com

Principal Contact:

John Hawk, President

Bruce Eakin, Controller

Sales Market: National, International**Purchasing Market:** National,
International**Products Produced:**333111 Poultry Growing and
Processing Equipment**Products Purchased:**

42151 Aluminum

331111 Stainless Steel

LUCK COLOR LAB

117 Lupton Ln SW

PO Box 4438

Cleveland TN 37320-4438

Phone: (423) 479-5043

Fax: (423) 339-3907

Employees: 25 Established: 1976

Web Site: www.luckcolorlab.com**Principal Contact:**

Marquis Painter, Vice President

Sales Market: National**Purchasing Market:** National**Products Produced:**

812921 Photofinishing Laboratories

Products Purchased:333315 Photographic Equipment and
Supplies

322121 Paper

MANUFACTURERS CHEMICALS**LLC****(Division of Synalloy Corporation)**

4325 Old Tasso Rd NE

PO Box 2788

Cleveland TN 37320-2788

Phone: (423) 476-6666

Fax: (423) 479-7284

Employees: 72 Established: 1919

Web Site:

www.manufacturerschemicals.com**Principal Contact:**

Chuck Stieg, President

Harley Brown, Administrative
Director**Sales Market:** Regional, International**Purchasing Market:** National,
International**Products Produced:**325611 Surfactants, Lubricants,
Defoamers,
Specialty Compounds for
Textile, Paper, Metal Work
Janitorial, Surface Coatings,
Water Treatment and Mining
Industries

Industrial Directory

Products Purchased:

325188 Amines

325188 Ethoxylated Derivatives

325188 Fatty Acids

325188 Inorganic Chemicals

324199 Petroleum Oils and Solvents
Containers**MARS CHOCOLATE NORTH****AMERICA****(A Mars Incorporated Company)**

3500 Peerless Rd NW

Cleveland TN 37312

Phone: (423) 479-8611

Fax: (423) 478-3531

Employees: 495 Established: 1977

Principal Contact:

Joe Burton, Site Director

Tanya Bowles, HR Director

Sales Market: National**Purchasing Market:** Local, Regional,
National, International**Products Produced:**

311821 Cookies

31133 Candy

Products Purchased:

111992 Peanuts

111335 Nuts

311312 Sugar

31133 Chocolate

Corporate Headquarters:

M&M/Mars

Hackettstown NJ

MAY CUTTING & SEWING

417 Old Harrison Cir SW

Cleveland TN 37311

Phone: (423) 472-5236

Fax: (423) 472-5236

Employees: 4 Established: 1990

Principal Contact:

Steve May, Owner

Products Produced:

316991 Electronics Carrying Cases

Go-cart Seats

Sample Swatches

MCKEY PERFORATING CO.

3505 Adkisson Dr NW Ste 209

Cleveland TN 37311

Phone: (423) 473-9091

Fax: (423) 473-9313

Employees: 1 Established: 1855

(1999 Locally)

Web Site: www.mckey.com**Principal Contact:**Jim Thurman, Vice President, Sales &
Marketing**Products Produced:**332116 Perforated Metal and Plastic,
Including Tubing**MERCK**

4207 Michigan Avenue Rd NE

PO Box 2850

Cleveland TN 37320-2850

Phone: (423) 476-2201

Fax: (423) 728-5363

Employees: 537 Established: 1908

Web Site: www.sphcp.com**Principal Contact:**Richard Appeldoorn, General
ManagerKevin Holland, Human Resources
Manager

Mark Yost, Director of Materials

Jeff Slade, Senior Director, Quality
Control**Sales Market:** International**Products Produced:**325620 Foot Care Products, Sun Care
Products325412 OTC Products
Aerosol Products**Products Purchased:**

Raw Materials (chemicals)

326160 Plastic Bottles

Tubes

Packaging Materials

Corporate Headquarters:

Schering-Plough Inc.

Kenilworth NJ

Fortune 500 Member**MUELLER COMPANY**

620 Industrial Dr SW

Cleveland TN 37311

Phone: (423) 339-3982

Fax: (423) 339-3561

Employees: 97 Established: 1990

Principal Contact:

Scott Floyd, Plant Manager

Tracy Pierce, Purchasing Manager

Sales Market: National, International**Purchasing Market:** National**Products Produced:**332999 Hardware, Not Elsewhere
Classified (Stainless Steel
Repair Clamps, Tapping
Sleeves, Service Clamps)**Products Purchased:**

324199 Stainless Steel

331511 Iron

331421 Bronze

Corporate Headquarters:

Mueller Company
Decatur IL

MURMAID MATTRESS INC.

2401 Georgetown Rd
Cleveland TN 37311
Phone: (423) 472-2486
Fax: (423) 473-9081
Employees: 11 Established: 1983
Web Site: www.murmaid.com

Principal Contact:

Roger Pickett, President
Billy Knight, Plant Manager

Products Produced:

33791 Mattresses and Box Springs

NEELY PRINTING CO.

187 Neely Cr NE
PO Box 4937
Cleveland TN 37320-4937
Phone: (423) 479-7550
Fax: (423) 472-1808
Employees: 7 Established: 1971
Web Site: www.neelyprinting.com

Principal Contact:

Jerry Neely, Owner

Sales Market: Local, Regional

Purchasing Market: Local

Products Produced:

323110 Commercial & Digital
Printing

Products Purchased:

32591 Ink
322121 Paper

NEWLY WEDS FOODS

187 Industrial Ln SW
Cleveland TN 37311-8293
Phone: (423) 559-0909
Fax: (423) 559-0922
Employees: 172 Established: 1993
Web Site: www.newlywedsfoods.com

Principal Contact:

Phil Davis, Plant Manager
Bob Boshers, Purchasing Manager
Enrique Guzman, Personnel Manager

Sales Market: Regional

Purchasing Market: National

Products Produced:

311999 Food Coatings, Batters,
Breeding Crumbs
Stuffing Crumbs

Products Purchased:

311211 Flour
Cereal Grain Products
Food Ingredients
Spices

Industrial Directory

Corporate Headquarters:

Newly Weds Foods Inc.
Chicago IL

NICHE FABRICS LLC

631 Mimosa Dr NW
Cleveland TN 37312
Phone: (423) 473-7073
Fax: (423) 473-7922
Employees: 10 Established: 2002
Web Site: www.nichefabrics.net

Principal Contact:

Ed Herring, CEO

Sales Market: National, International

Purchasing Market: Regional

Products Produced:

313249 Specialty Knit Fabrics

Products Purchased:

313111 Yarns

OEM SOLUTIONS**(Owens Corning)**

1088 Urbane Rd
Cleveland TN 37312
Phone: (423) 614-0679
Fax: (423) 478-0639
Employees: 50 Established: 1984

Principal Contact:

Bruce Hedgewood, Plant Manager

Sales Market: Regional

Products Produced:

327993 Die Cut Insulation

Corporate Headquarters:

Owens-Corning OEM Solutions
Group
Louisville KY

Fortune 500 Member

OLIN CORPORATION

1186 Lower River Rd NW
PO Box 248
Charleston TN 37310-0248
Phone: (423) 336-4000
Fax: (423) 336-4183
Employees: 363 Established: 1960
Web Site: www.olinchloralkali.com

Principal Contact:

Ken Corley, Plant Manager
Joe Workman, Safety Manager
Lisa Barnette, Human Resources
Manager

Sales Market: Local, Regional,
National

Purchasing Market: Local, Regional,
National

Products Produced:

325181 Chlorine, Caustic Soda
325188 Sodium Hypochlorite, Sulfur
Dioxide
325188 Reductone, Hydrochloric
Acid

Products Purchased:

311942 Salt
32411 Fuel, Gas and Oil

Corporate Headquarters:

Olin Corporation
Clayton, Missouri
Fortune 1000 Member

**PEYTON'S SOUTHEASTERN INC.
(Warehouse & Distribution Center)**

153 Refreshment Ln
PO Box 4050
Cleveland TN 37320-4050
Phone: (423) 614-1000
Fax: (423) 614-1196
Employees: 950 Established: 1979

Principal Contact:

Marc Nabbefeldt, Vice
President/General Manager
Stan Martz, Human Resources
Director

Sales Market: Southeast United
States and Texas

Corporate Headquarters:

Cincinnati OH
Fortune 500 Member

POLYMER COMPONENTS

201 20th St SE
Cleveland TN 37311
Phone: (423) 339-2467
Fax: (423) 339-2469
Employees: 12 Established: 1997
Web Site:
www.polymercomponents.com

Principal Contact:

Ralph Brett, President
Sales Market: Regional, National

Products Produced:

325211 Molded Polyurethane
Products
31332 Molded Rubber Products

Products Purchased:

42183 Polyurethane, Rubber

**PRECISION FLAME HARDENING
& STRAIGHTENING COMPANY
INC.**

6974 Georgetown Rd NW
Cleveland TN 37312-1355
Phone: (423) 479-1608
Fax: (423) 479-1609
Employees: 7 Established: 1977

Principal Contact:

Jimmy Hughes, President
Sales Market: Local, Regional,
National

Products Produced:

332811 Metal Heat Treating
(Flame Hardening and
Straightening of Metals)

PRECISION INC.

3450 Old Tasso Rd
Cleveland TN 37312
Phone: (423) 614-0058
Fax: (423) 614-0423
Employees: 17 Established: 1997
Web Site: www.ppipella.com

Principal Contact:

Mark Fuller, Plant Manager

Products Produced:

333999 Pulleys and Idlers

Corporate Headquarters:

Pella, IA

THE PRINTIN' PLACE

366 Church St SE
Cleveland TN 37311
Phone: (423) 479-1212
Employees: 2 Established: 1977

Principal Contact:

Ed Boring, Co-owner
Shirley Boring, Co-owner

Products Produced:

323113 Commercial Printing, Not
Elsewhere Classified
323110 Commercial Printing,
Lithographic

Products Purchased:

322121 Paper
32591 Ink

PROCTER & GAMBLE CO. --

DURACELL

501 Mouse Creek Rd NW
PO Box 3390
Cleveland TN 37320-3390
Phone: (423) 476-7503
Fax: (423) 478-6106
Employees: 350 Established: 1961
Web Site: www.duracell.com

Principal Contact:

Bill Barkley, Plant Manager
Lucia Cook, Human Resources
Manager
Malika Millican, Value Stream
Manager
Greg Shepherd, Continuous
Improvement Manager

Sales Market: National, International

Purchasing Market: National,
International

Products Produced:

335911 Alkaline Storage Batteries

Company Locations:

Plant #1 - 501 Mouse Creek Rd NW
Plant #2 - 208 Copper Top Ln

Corporate Headquarters:

Proctor & Gamble
Cincinnati, OH

Fortune 500 Member

**QUALITY MACHINING SERVICES
LLC**

1455 Blythe Ferry Rd NE
Cleveland TN 37312-5710
Phone: (423) 472-0140
Fax: (423) 472-0623
Employees: 26 Established: 1998

Principal Contact:

David Triplett, President

Sales Market: National, International

Products Produced:

333514 General Machining Job Shop
Custom Automation Systems

R&L FURNITURE

2125 Northeast Rd
Cleveland TN 37311
Phone: (423) 479-8432
Employees: 3 Established: 1980

Principal Contact:

Ronald Grubb, Owner

Products Produced:

337121 Upholstered Furniture

**REINSMAN EQUESTRIAN
PRODUCTS INC.**

1927 Westland Dr
PO Box 5058
Cleveland TN 37320-5058
Phone: (423) 559-8799
Fax: (423) 339-0277
Employees: 60 Established: 1993
Web Site: www.reinsman.com

Principal Contact:

Robert Brandon, Chairman
John Taylor, Dir. Operations

Sales Market: National, International

Products Produced:

315999 Fabricated Textile Products,
Not Elsewhere Classified
(Horse Blankets)
332999 Fabricated Metal Products,
Not Elsewhere Classified
(Bridle Bits)
316992 Fabricated Leather Products
316110 Saddles
Products Purchased:
313249 Fleece
31321 Felt
315212 Wool
31611 Leather
332999 Steel Hardware

**RELIANCE FRAME & FURNITURE
CO. INC.**

1050 Whisperwood Tr NE
Cleveland TN 37312
Phone: (423) 479-6705
Fax: (423) 479-6339
Employees: 6 Established: 1993

Principal Contact:

Dean Heavener, President

Sales Market: National

Purchasing Market: Local, Regional

Products Produced:

339111 Hospital, Nursing Home and
Retirement Furniture

Products Purchased:

332311 Building Component Parts
321999 Wood Components
326199 Plastic Parts

RENFRO CORPORATION

4405 Michigan Avenue Rd NE
PO Box 2190
Cleveland TN 37320-2190
Phone: (423) 472-5095
Fax: (423) 479-5522
Employees: 290 Established: 1939
Web Site: www.renfro.com

Principal Contact:

Robbie Townsend, Plant Manager
Susan Burgess, Director Human
Resources

Sales Market: National

Purchasing Market: Regional

Products Produced:

315111 Hosiery, Not Elsewhere
Classified (Men's,
Women's and Children's
Hosiery)

Products Purchased:

313111 Polyester Yarn
 313111 Cotton Yarn

Corporate Headquarters:

Mount Airy, NC

ROLLINS FARM EQUIPMENT

1412 White Oak Valley Rd NW
 Cleveland TN 37312

Phone: (423) 476-7088

Fax: (423) 479-5286

Employees: 5 Established: 1982

Principal Contact:

Eddie Rollins, General Manager

Sales Market: National

Products Produced:

333924 Front and Real Bale Spears

332323 Yard Rakes and Rotary
 Cutters

33312 Scrape Blades

Products Purchased:

331221 Hot Rolled Steel

331221 Cold Rolled Steel

RUBBERMAID COMMERCIAL**PRODUCTS**

2000 Overhead Bridge Rd

PO Box 2968

Cleveland TN 37320-2968

Phone: (423) 476-4544

Fax: (423) 559-9393

Employees: 290 Established: 1968

Principal Contact:

Steve Jones, Plant Manager

James Floyd, Human Resources

Manager

Products Produced:

313111 Yarn Spinning Mills

(Industrial Mops, Wet Mops,
 Dust Mops)

339994 Handles, Disposable Mops,

Spin-Clean Pads)

339994 Floor Polisher Pad Holders

Products Purchased:

325222 Synthetic Fiber

31321 Synthetic Fabric

333220 Plastic Moldings

314991 Cotton Cordage

321999 Wooden Mop Handles

Corporate Headquarters:

Newell Rubbermaid

Freeport IL

Fortune 500 Member

**SENTINEL FIRE PROTECTION
 INC.**

2040 Westland Dr SW

Cleveland TN 37311

Phone: (423) 476-7570

Fax: (423) 476-9014

Employees: 35 Established: 1991

Principal Contact:

Louis Morton, President & CEO

Charles Izell, Senior Vice President

Ray Steele, Vice President

Sales Market: National

Products Produced:

332996 Pipe Fabrication

SINGLETON'S BURLAP COMPANY

2605 Blackburn Rd SE

Cleveland TN 37323

Phone: (423) 472-1493

Employees: 2 Established: 1979

Principal Contact:

Ted Singleton, Owner

Sales Market: Regional

Purchasing Market: Local

Products Produced:

31321 Distribution for Cut Burlap
 for Furniture Industry

54189 Nondurable Goods, Not
 Elsewhere Classified

Products Purchased:

422990 Burlap Yarn

SMOKY MOUNTAIN INDUSTRIES

145 Industrial Ln SW

Cleveland TN 37311-8293

Phone: (423) 478-3892

Fax: (423) 339-0668

Employees: 4 Established: 1981

Principal Contact:

David Grady, President

M. Brakebill, Office Manager

Sales Market: Regional

Purchasing Market: National

Products Produced:

333319 Industrial and Commercial
 Machinery and Equipment

333319 Machining, Stamping and
 Fabricating (Perforated
 Metal)

Products Purchased:

331316 Aluminum

331319 Brass

331491 Copper

331319 Cold Rolled Steel Bar

331319 Cold Rolled Steel Sheet

331221 Hot Rolled Steel

**SOUTHEASTERN CONTAINER
 INC.**

555 Industrial Dr SW

Cleveland TN 37311

Phone: (423) 728-3333

Fax: (423) 728-3330

Employees: 63 Established: 1982
 (2000 locally)

Principal Contact:

Marty Martin, General Manager

Judy Darnell, Administrative

Coordinator

Sales Market: Regional

Products Produced:

32616 Plastic Bottles (Beverages)

**SOUTHEASTERN STAIR &
 MILLWORK CO.**

601 Mimosa Dr NW

PO Box 2342

Cleveland TN 37320-2342

Phone: (423) 479-1188

Fax: (423) 479-1711

Employees: 9 Established: 1979

Principal Contact:

Lamar Orr, Owner

Wanda Orr, Office Manager

Sales Market: Regional

Purchasing Market: Regional

Products Produced:

321911 Millwork

332323 Customized Stairways--
 Circular and Straight

Products Purchased:

321911 Stair Railing

339999 Turned and Carved Wood

**SOUTHERN EQUIPMENT
 MANUFACTURING INC.**

2371 White Oak Valley Rd NW

Cleveland TN 37312

Phone: (423) 479-9939

Fax: (423) 472-5081

Employees: 20 Established: 1986

Principal Contact:

Don Humphreys, President

Kerri Humphreys, Vice President

Greg Humphreys, Vice President

Sales

Products Produced:

333111 Farm Machinery and
 Equipment

SOUTHERN XERCISE INC.

2403 Guthrie Ave NW
 PO Box 412
 Cleveland TN 37364-0412
 Phone: (423) 476-8999
 Fax: (423) 476-8999
 Employees: 4 Established: 1990

Principal Contact:

Lorye Nichols, Vice President

Sales Market: National, International

Purchasing Market: Local, National

Products Produced:

33992 Sporting Goods
 (Exercise/Therapeutic
 Machine--"TRU-SQUAT")

Products Purchased:

332991 Ball Bearings
 332722 Bolts
 321211 Plywood
 31321 Upholstering Supplies
 333992 Welding/Fabricating Supplies

SPECIALIZED ENTERPRISES INC.

1625 Hardeman Ln
 PO Box 3716
 Cleveland TN 37320-3716
 Phone: (423) 472-8200
 Fax: (423) 339-3227
 Employees: 10 Established:
 Web Site: www.oxsystems.com

Principal Contact:

Blake Pierce, Vice President

Sales Market: International

Products Produced:

Quick Oil Exchange Systems

SPECIALTY CHEMICAL CO. LLC

2018 King Edward Ave SE
 Cleveland TN 37311
 Phone: (423) 479-9664
 Fax: (423) 479-6050
 Employees: 25 Established: 1967
 Web Site: www.chemgroup.com

Principal Contact:

Phil Cochran, General Manager

Sue Wiford, Personnel

Products Produced:

325612 Specialty Cleaning,
 Polishing, and Sanitation
 Preparations (Fabric
 Softeners)

42269 Industrial Chemicals

Products Purchased:

332439 Steel Drums
 326199 Plastic Tanks
 211112 Inorganic Chemicals
 325199 Organic Chemicals

STAR PRINTING CO.

1210 Durkee Rd SE
 PO Box 392
 Cleveland TN 37364-0392
 Phone: (423) 472-2611
 Fax: (423) 472-6944
 Employees: 1 Established: 1954

Principal Contact:

Franklin Hyberger, Partner

Sales Market: Local, National

Purchasing Market: Local, National

Products Produced:

323110 Commercial Printing,
 Lithographic
 323116 Manifold Business Forms

Products Purchased:

322121 Paper
 32591 Ink

STARPLEX SCIENTIFIC CORP.

705 Industrial Dr SW
 PO Box 3392
 Cleveland TN 37320-3392
 Phone: (423) 479-4108
 Fax: (423) 479-4156
 Employees: 45 Established:
 Web Site: www.starplexscientific.com

Principal Contact:

Steve Long, General Manager

Corporate Headquarters:

Ontario, Canada

SUN BELT COATING LLC

162 Corporate Dr SW
 Cleveland TN 37311
 Phone: (423) 559-9900
 Fax: (423) 559-1239
 Employees: 30 Established: 1998
 Web Site: www.sunbeltcoating.com

Principal Contact:

Michael Basinsky, President

Sales Market: Regional, National

Products Produced:

332813 Protective Coating
 Application (Thin Film
 Anticorrosion, Antifriction or
 Decorative
 Metal Finishing)

SUN CHEMICAL CORPORATION

3730 Old Tasso Rd NE
 Cleveland TN 37312
 Phone: (423) 479-9871
 Fax: (423) 479-7832
 Employees: 55 Established: 1986
 Web Site: www.sunchemical.com

Principal Contact:

John Smith, Site Manager

Bryan Thompson, Plant Manager

Janice Kersey, Personnel Coordinator

Stephen Brandon, Sales

Products Produced:

32591 Printing Ink

Products Purchased:

325131 Pigment

325199 Solvent

Corporate Headquarters:

Sun Chemical Ink,

Subsidiary of Dainippon

Northlake IL

SUPERIOR FOAM

**(A Division of Hickory Springs
 Manufacturing)**

1510 Randolph Dr

Cleveland TN 37311

Phone: (423) 479-5555

Fax: (423) 479-5105

Employees: 25 Established: 1997

Principal Contact:

Ken Swink, Plant Manager

Products Produced:

31332 Fabricated Rubber Products,
 Not
 Elsewhere Classified

49319 Bedding Components

Products Purchased:

31332 Foam Rubber

Corporate Headquarters:

Hickory Springs Manufacturing Co.

Hickory NC

SYS-TECH INC.

1481 Redwood Dr NE

Cleveland TN 37312

Phone: (423) 472-6355

Fax: (423) 472-1737

Employees: 11 Established: 1995

Web Site: www.sys-techinc.com

Principal Contact:

Tobe Epperson, President

Amanda Ledford, Office Manager

Sales Market: Local, Regional,

National

Purchasing Market: Local, Regional,

National

Products Produced:

332312 Fabricated Structural Steel
 Overhead Cranes
 Piping and Pumping Systems
 Plant Maintenance Services
 Engineering & Design Work

Products Purchased:

331111 Steel
Pipe
Process Equipment
(Conveyors, Dust Collectors,
Pumps)

T&L BAKING

610 Central Ave NE
Cleveland TN 37311
Phone: (423) 476-6884
Employees: 8 Established: 1988

Principal Contact:

Thomas Pavlou, Co-owner
Laurie Pavlou, Co-owner
Sales Market: Local, Regional
Purchasing Market: Regional
Products Produced:
311812 Cakes

THOMAS METAL SUPPLY

5546 Waterlevel Hwy SE
Cleveland TN 37323
Phone: (423) 476-7664
Fax: (423) 478-5916
Employees: 8 Established: 1979

Principal Contact:

Gale Thomas, President
Brenda Rapiere, Administrative
Assistant

Products Produced:

332322 Aluminum Gutters and Down
Spouts
Windows
Vinyl Siding
Metal Roofing

TRI-STATE TRUSS CO. LLC

1198 51st St NE
PO Box 3810
Cleveland TN 37320-3810
Phone: (423) 472-3389
Fax: (423) 476-9198
Employees: 37 Established: 1976

Principal Contact:

Michael Ellis, General Manager
Joyce Dixon, Office Manager
Sales Market: Regional
Purchasing Market: Regional

Products Produced:

321214 Wood Roof & Floor Trusses

Products Purchased:

331221 Metal Plates
Southern Yellow Pine & SPF
I-Joists

TRI-STATE WAREHOUSE**(Contract Warehousing)**

1088/1098 Urbane Rd NE
PO Box 2186
Cleveland TN 37320-2186
Phone: (423) 479-1033
Fax: (423) 479-5750
Employees: 27 Established:
Web Site: www.tristatewarehouse.com

Principal Contact:

John Lee, General Manager
Sales Market: Local, National,
International

UNITED KNITTING

310 Industrial Dr SW
Cleveland TN 37311
Phone: (423) 476-9163
Fax: (423) 559-2581
Employees: 76 Established: 1982

Principal Contact:

Jerry Miller, President
Margaret Schenck, Executive Vice
President
Steve Roberson, Purchasing Director
Glenda Epperson, Human Resources
Director

Sales Market: National, International

Purchasing Market: National

Products Produced:

313241 Stretch (Performance)
Fabrics

Products Purchased:

322211 Cardboard Cartons and Cores
333292 Knitting Machines Parts and
Supplies
326111 Plastic Bags
313111 Spandex Cotton and
Polyester Yarns
Strapping Materials
31321 Synthetics: Nylon and
Polyester

Corporate Headquarters:

Mallen Industries Inc.
Atlanta GA

UNIVERSAL SPRINGS INC.

161 Bates St NE
PO Box 2455
Cleveland TN 37320-2455
Phone: (423) 479-3571
Fax: (423) 476-3699
Employees: 50 Established: 1976

Principal Contact:

William Hicks, President

Products Produced:

332612 Wire Springs/Assemblies

Products Purchased:

331222 Steel Wire

VULCAN MATERIALS CO.**MIDSOUTH DIVISION**

3854 Bates Pike SE
Cleveland TN 37323
Phone: (423) 479-4516
Fax: (423) 479-4519
Employees: 17 Established: 1985
Web Site:

www.vulcanmaterials.com/cleveland

Principal Contact:

Gary Smith, Plant Manager
Dale Schaeffer, Sales Representative
Sales Market: Local
Purchasing Market: Local, Regional,
National

Products Produced:

212312 Crushed and Broken
Limestone

Products Purchased:

32592 Explosives
Heavy Equipment Parts

Corporate Headquarters:

Vulcan Materials Co.
Birmingham AL
Fortune 1000 Member

WHIRLPOOL CORPORATION,**CLEVELAND DIVISION**

740 King Edward Ave SE
Cleveland TN 37311
Phone: (423) 472-3371
Fax: (423) 478-4680
Employees: 1386 Established: 1917
Web Site: www.whirlpool.com

Principal Contact:

Dicky Walters, Plant Leader
Amy Killam, Human Resources
Director

Sales Market: Local, Regional,
National, International

Purchasing Market: Local,
Regional, National

Products Produced:

335221 Household Cooking
Equipment
(Electric and Gas Cooking
Products)

Products Purchased:

32551 Paint
325199 Chemicals
331221 Cold Rolled Steel Cooktops
335932 Electric and Gas Range
Components
331111 Steel

Corporate Headquarters:

Whirlpool Corporation
Benton Harbor, MI
Fortune 500 Member

WOODWAY INC.

3473 No Pone Rd NW
PO Box 3171
Cleveland TN 37320-3171
Phone: (423) 336-5212
Fax: (423) 336-1518
Employees: 17 Established: 1974
Web Site: *www.woodwayinc.com*

Principal Contact:

Joe Hartert, Co-owner
Ken Hartert, Co-owner

Sales Market: Local, Regional,
National

Purchasing Market: Regional

Products Produced:

32192 Wooden Pallets and Skids

YORK CABINETS

3533 Waterlevel Hwy
Cleveland TN 37323
Phone: (423) 476-6865
Fax: (423) 476-9455
Employees: 2 Established: 1957

Principal Contact:

Michael York, Owner

Sales Market: Regional

Purchasing Market: Regional

Products Produced:

33711 Wood Kitchen Cabinets and
Other Cabinets

Products Purchased:

321999 Wood and Associated
Products