

inside THIS ISSUE

- 'Tough times' 2
- A word from ACCE president 2
- Make sure you're listed in membership directory . . 3
- New members 4
- Committee members needed 4
- New tourism numbers reflect growth 5
- How to save for college . 6
- Economic Indicators . . . 7
- member memo 7-8

Exercise your right to
VOTE
on Nov. 4



Farlow named new Chamber executive

Gary Farlow assumed the responsibilities of president and chief executive officer for the Chamber of Commerce on Nov. 1.

Farlow accepted the position vacated by the retirement of Jerry Bohannon on July 31. The announcement came after an intensive national search.



Gary Farlow

"When I look at all the exciting things that are happening or are about to happen in our community and see the role of the Chamber in all of this, it was critical that we find an outstanding individual to follow the previous CEO of our chamber, Jerry Bohannon," said Dr. Carl Hite, president of Cleveland State Community College, who chaired the search committee. "I do want to thank all of the people who were involved in the search but in particular the members of the search committee—Cameron Fisher, Tom Wheeler, Brenda Lawson, Bob Hardin and Allison Pierce."

Cameron Fisher, current chairman of the board, said that Farlow's leadership "comes at a critical time for our region. For the past six years he has been an advocate for the economic growth of Cleveland and Bradley County. He has cultivated vital relationships with key players, not just locally, but in the state and around the globe. His promotion to president of the Chamber can only enhance his ability to negotiate and be a positive influence as we enter an uncharted but exciting economic future."

Hite noted that the new Chamber executive brings "years of experience to our Chamber, as well as his stellar record since he joined the staff six years ago." Farlow stepped into the position with more than 28 years of diversified planning experience, including 19 years of Chamber management. Prior to becoming president, he served as vice president for economic development, a position he held since 2002. As economic development vice president, Farlow provided staff support to the Chamber's 33-member Economic Development Council and was responsible for the formation and staffing of the joint city and county Bradley/Cleveland Industrial Development Board.

He was responsible for all aspects of the Chamber's economic development program and budget, including industry recruiting and existing industry services. Among new industry recruits are the Eastern Lighting Distribution Center, the first tenant in the Hiwassee River Industrial Park and the \$12 million Canadian-owned Starplex Scientific manufacturing facility in the Cleveland/Bradley Industrial Park.

At the time his new position was announced, he was slated to participate in Gov. Phil Bredesen's trade mission to Germany in late October to meet with suppliers for Volkswagen.

Farlow quickly acknowledged the confidence of the Chamber's board of directors indicated by the decision.

"I appreciate the confidence placed in me by the search committee and the board of directors," he said. "I am thrilled to accept this new position with the Chamber, especially at this exciting time in our community's history."

Former board chairman talks about ‘tough times’

At the time of this writing, we are a little more than three weeks away from electing a new President of the United States, but the election has taken a back seat to another big news topic: the ECONOMY. It seems that all conversations, news stories and television reports are focused on the current global financial crisis, and consumers and businesses alike are worried about their financial survival.

As sales slow and the consumers become more careful with their purchases, it's only natural for businesses to look for a way to cut back on spending in an effort to weather the storm. Be careful on what you cut, though. It's times like these when I am reminded of a common saying among successful business people and investors: "You make money when you buy, not when you sell." Whether it is stock, real estate, inventory or even employee training, now is an important time to invest in your businesses and in your community. Now is also an important time to invest in the Chamber of Commerce.

We are fortunate in Bradley County to have a history of successful entrepreneurship and a strong business community that will keep its eye on the future. We are also fortunate in that unlike many communities around the state and nation, we have a bright spot in near horizon with the construction of the new Volkswagen plant in Hamilton County. Times are hard right now, but we must maintain our investment in our community to attract the ancillary businesses and employees that will come here as part of the Volkswagen opportunity.

What can we all do as business people to help prepare our community for these opportunities?

- Maintain an ACTIVE membership in the Cleveland/Bradley Chamber of Commerce, and recruit one or two other businesses to join.
- Attend Chamber functions and encourage your employees to attend and know what is going on in our community.



STAFF

Gary Farlow, *President & CEO*
 Bernadette Douglas, *Senior Vice President/Operations*
 TBA, *Vice President/Economic Development*
 Melissa Woody, *Vice President/Convention & Visitors Bureau*
 Nancy A. Neal, *Director of Communications*
 Sherry Crye, *Director of Workforce Development*
 Lisa Pickel, *Director of Existing Industry Programs*
 Aaron Weatherford, *Membership Director*
 Tammy Randolph, *Administrative Assistant*
 Joelle Cavitt, *Administrative Assistant, Convention & Visitors Bureau*

Address: 225 Keith St SW, PO Box 2275, Cleveland TN 37320-2275
 Phone: 423-472-6587
 Fax: 423-472-2019
 Email: info@clevelandchamber.com
 Website: www.clevelandchamber.com

- Take advantage of the Chamber's training opportunities for you and your employees.
- Get to know the other businesses in town, and work together to promote activities and investment to keep our business climate strong.

Times are tough, but tough times will present opportunities. Let's make sure Bradley County is prepared for the opportunities.—*Keith Barrett, Executive Vice President, First Tennessee, and 2004 Chairman of the Board*

ACCE president offers one-word slogan for us all

Onward.

With varying degrees of success, I have attempted to make a one-word slogan the driving force in my professional life and—I like to think—in the life of this organization.

The last 10 days, I admit to more than a few moments of self-doubt and anxiety. How could anyone not have such feelings in the face of nearly unimaginable changes in the economic life of the nation and the world? Wouldn't it be nice if you and I had the luxury of succumbing to despair? Wouldn't a full-blown abdication and escape to a bar, a beach or the fetal position feel good about now?

Well, that's not an option. Never before has my one-word mantra been more relevant for me personally and, I suspect for some of you. Of course, we will need to adapt and avoid going blindly forward as if changes aren't going to affect us. But we must continue the critical work, carry the messages of hope, and fight for the principles and goals we know to be right with whatever resources we have available. It's what we do.

Think of it this way: Everything you have ever learned . . . every skill you've developed, every network you've nurtured and every experience you've stored in your personal and organizational arsenals must now be put to use in the most important challenge of our time. The chamber of commerce movement (regardless of what monikers we attach to our entities) has obligation to push, pull, steer and drive the economic recovery of this country. Others will weigh in too, of course, but can they succeed without your regional and street-level leadership? Impossible.

You'll need help in this struggle from the broad and deep network of peers and staff who compose the ACCE family. Call us. Call me. We'll be here.

Unless you have another direction you can recommend, I would suggest that we continue . . . Onward.—*Mick Fleming, President, American Chamber of Commerce Executives (ACCE), m Fleming@acce.org/703/998-3553* (Reprinted with permission of the author.)

Farlow named new Chamber executive, effective Nov. 1

He continued, "It has been a privilege to serve the Chamber and this community the past six years, and I look forward to serving our membership and Cleveland and Bradley County in this new capacity. We have an outstanding staff, strong leadership on the board and on our various committees, a committed group of volunteers, and dedicated community leaders. I believe we can reach new goals by working together."

Before coming to Cleveland six years ago, Farlow was president of the Greene County Partnership where he reported to a 45-member board of directors with a 10-member executive committee. During his tenure, he instituted a formalized economic development marketing plan and an existing industry services program, introduced a newly organized Chamber Ambassadors program, and formed a new Tourism Task Force charged with developing and implementing a tourism marketing plan.

Prior to presiding over the Green County Partnership, the new CEO was executive vice president for industrial development for the Blount County Chamber of Commerce. He participated in industrial recruitment throughout the United States, Canada, United Kingdom and Asia via trade shows, trade missions and advertising with Tennessee's Resource Valley.

Before becoming executive vice president of industrial development, Farlow served Blount County as director of planning for their Planning Commission and director of the Blount County Technology Corridor Development Authority.

Farlow, a certified economic developer, holds a master's degree in planning from the University of Tennessee and a bachelor's degree in geography and regional planning from Salisbury (Md.) State University. He is a graduate of the University of Oklahoma Economic Development Institute and Leadership Cleveland. The new CEO also has completed continuing education studies in AEDC Back Office Industry Attraction, AEDC Working With Foreign Prospects, NDC Economic Development Financing, NDC Real Estate Financing and CDFA IRB Financing.

His current professional affiliations include membership in the American Economic Development Council and Tennessee Economic Development Council.

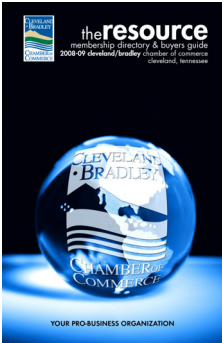
Locally, he serves on the boards of MainStreet Cleveland and Tennessee Rehabilitation Center at Cleveland. He volunteers with United Way of Bradley County and Junior Achievement of the Ocoee Region. He is also a member of Kiwanis of Cleveland and is a Vestry member of St. Luke's Episcopal Church.

Farlow and his wife, Sandy, a teacher at Cleveland Middle School, have two children: Bryan, who lives in Cleveland, and Claire, who lives in Eugene, Ore., with her husband, Robert Sperry.

Make sure your business listing is in the directory

Don't be left out of the 2009-10 edition of *The Resource*, our membership directory and buyers guide!

Production of our premier publication requires detailed proofing, a tedious layout and design process, and adequate time for printing and binding. Our goal is to provide an accurate, up-to-date directory for your use in the late spring. To ensure that all current members are included, all dues investments must be paid and all ads submitted by Feb. 27, 2009.



If you have changes in your current listing, please call Aaron Weatherford, membership director, or Tammy Randolph, administrative assistant, as soon as possible. We make changes immediately to ensure that our website remains as accurate as possible at all times. Those same files are then used to update our directory listings. You can check your information online by searching our membership database at www.clevelandchamber.com.

You will be notified in early December about your dues investment. We appreciate your continued Chamber support, for you make it possible to invest in our community. Thank you for all that you do to make Cleveland/Bradley County a great place to do business.

MAR VON
Pest Control Company, LLC
 "Your Local Termite & Pest Control Specialists"


Family Owned & Operated Residential Commercial Industrial

Providing Quality, Professional Service For Over 50 Years Licensed Bonded Insured

Free Estimates & Inspections
Call 476-4100
Service You Can Depend On!
 Charter #3890

MEDICAL CLAIMS AND BILLING SERVICE

I can assist you with all of your billing needs.
 All claims are filed electronically.
 Fast turnaround!



Please call Trina Foster
 423-336-2129
 Email trinachase5@gmail.com

Welcome our newest members

The Chamber Board of Directors and staff welcome the following new Chamber members as of Oct. 9, 2008:

The Peterson Group of Cleveland Inc. dba Beef O'Brady's

Leonard Peterson, President
3838 Candies Ridge Ln
Cleveland TN 37312
423-331-0769
www.petersonbeefobradys.com
Restaurants

Cleveland Therapeutic Massage Clinic

Sharon Howard, Owner, LMT
2340 Keith St
Cleveland TN 37311
423-473-7529
Massage Therapy & Skin Care

deRoos Family Chiropractic

Dr. Timothy deRoos,
Chiropractic Physician
340 Sunset Dr
Cleveland TN 37312
423-614-5654
Chiropractors

Electric Motor Sales & Supply Inc.

Jamey Steffner, President
414 Industrial Dr
Cleveland TN 37311
423-493-8900
www.emsales.com
Electrical Supplies

Miza Foods Inc dba Little Caesars

Mitch Napier, President/Owner
2350 McGrady Dr
423-478-2222
867 Keith St
423-478-1330
PO Box 5660
Cleveland TN 37320-5660
423-478-1321
Restaurants

Ramada Limited

Chae Lee, Manager
156 James Asbury Dr
Cleveland TN 37312
423-472-5566
Lodging

Affiliate

Stephanie Tatum, Keller Williams

Interested in becoming a VW supplier?

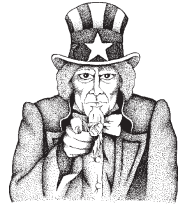
If your business offers
a service that could be
utilized by Volkswagen,
please sign up at
www.vwgroupsupply.com.

Don't miss out on a
local opportunity to
grow your business!

Existing Industry Committee members needed!

Each year the Chamber of Commerce sets out to survey our existing industries through the Existing Industry Committee.

These existing industry surveys provide a structural means to address the needs and concerns of existing business. The role of the committee member is to act as a liaison between existing industry and the Economic Development Council in an effort to voice the concerns and needs of Cleveland/Bradley County industry. The survey also evaluates human resources, current and future business, and the community.



We need YOU!

The Chamber is currently seeking individuals willing to serve on this committee. The individuals will be required to attend one committee meeting per month and make scheduled visits to survey their assigned industry. This is a great opportunity to make a difference in our business community and to network with other business leaders.

Please contact Lisa Pickel at 472-6587 or lpickel@clevelandchamber.com for more information.

Take advantage of our Chamber-Member Discount Program today!

Popular choice of Chamber members:

- 3 voice lines with unlimited calling features
- 1,500 bundled long distance minutes per line/per month
- 3 meg DSL
- \$192.95 plus a 5% Chamber-member discount!

TDM inc.
telecom decision makers

Contact Randy King today to discuss your specific need!

473-0058 or randyking@tdm.cc



Unlimited resources.
One point of contact.

James N. (Jim) Craft
Vice President, Private Banker
20 North Ocoee Street | Cleveland, TN 37311
423.339.4624 | Fax: 423.339.4638
james.craft@regions.com

Leadership Cleveland finds 'perfect avenue' for learning

The 2008-09 Leadership Cleveland class of the Chamber of Commerce has kicked off a new year of "exploring our community and making long-lasting professional relationships" with a fall retreat to Johnston Woods.

Leadership Cleveland, described as "the perfect avenue to learn about Cleveland," provides an opportunity for participants to gain a better understanding of the many facets of the local community and the challenges it faces.

Through a series of daylong sessions and an overnight trip to Nashville, the class covers Education, Public Safety, Law Enforcement, Local Economy, Healthcare and Social Services, and Local and State Government through lectures, discussion, tours, on-site visitations, and informal question-and-answer sessions.

The program begins each year with an informal retreat that helps "classmates" get to know each other and practice team-building exercises. Ann Marie Brewer, director of community relations for SkyRidge Medical Center, facilitates the retreat.

"The retreat day offers an opportunity to experience and share ideas on teamwork, leadership and communication with



Members of the 2008-09 Leadership Cleveland class of the Chamber of Commerce enjoyed a beautiful fall day at the Johnston Woods retreat facility to kick off their leadership development program.

members of the class on an informal level," said Brewer, who has facilitated the retreat since 1993. "Personally and professionally, it is an opportunity for me and those involved to meet other members of the community."

Brewer added with a smile, "I look forward to the interaction every year, but I don't want to give too much away. After all, what's said at retreat . . . stays at retreat."

Members of the 2008-09 Leadership Cleveland class are Tim Self, Waste Connections; Jennifer Tolleson, People for Care and Learning; Tonya Gumm, Bank of Cleveland; Amy Moore, Bradley County; Lisa Pickel, Chamber of Commerce; Whitney Hemphill, Lee University; Valorie Garmon, Ocoee Insurance Services; Stacy Swafford, First Tennessee Bank; Ryan Marshall, SunTrust Bank; Scott Beck, Check Into Cash; Roger Fuller, Legacy Investment & Retirement Income Strategies; Mitch Napier, Little Caesar's Pizza; Libby Sparkman, Tennessee Christian Preparatory School; David Norton, Robert Half International; Chris Wilds, Cleveland Utilities; Jerry Faulker, Cleveland State Community College, Jason Hill, Southern Heritage Bank; and Kristine Godfrey, SkyRidge Medical Center.



Members of this year's YOUTH LEADERSHIP class practice "servant leadership" at a Habitat for Humanity landscaping project in early October. These young leaders invested "sweat equity" by raking, digging, spreading and planting to ensure that a deserving family will move in to their new home with a beautifully landscaped lawn. The other class members did so at a later date.



LOYE HAMILTON, GRI
Broker/Owner

(423) 476-5535 BUS., (423) 728-5750 FAX
(423) 991-7940 CELL
loye@coldwellbanker.com
www.hamiltoncommercial.com
www.coldwellbankercommercial.com

COLDWELL BANKER
COMMERCIAL
HAMILTON & ASSOCIATES
3810 KEITH STREET NW
CLEVELAND, TN 37312



Charter

Cable • Internet • Telephone



CABLE



INTERNET



TELEPHONE

1-877-728-3818

www.charter.com

New numbers indicate continued tourism growth

Tourism in Bradley County continues to show a healthy growth rate with another 2.6 percent increase in tourism expenditures, according to the latest figures released by the Travel Industry of America (TIA). This increase brings local tourism expenditures to just over \$107 million for 2007.

"This is not the steady 5 percent increase we have seen in recent years," Melissa Woody, vice president for the Chamber's Convention & Visitors Bureau (CVB), said. "But as several Tennessee counties reported negative growth, I am pleased to remain on the plus side."

The annual study, *The Economic Impact of Travel on Tennessee Counties*, showed the combined local and state taxes generated by tourists to total \$8.72 million. This represents a savings of more than \$230 per household of state and local taxes based on the latest census totals.

"Money spent by visitors in local cash registers means benefits for our community," Woody said. "This revenue helps pay the bills."

The Chamber's CVB actively markets the community to potential visitors by placing advertisements in national websites and publications, such as *Southern Living* and *American Profile*, to attract visitors to the area. The number of people requesting more information about visiting Cleveland and Bradley County has reached record highs with more than 43,500 requests this year.

Bradley County remains 13th in tourism revenue collection levels among all 95 Tennessee counties. The report showed that the 10 counties in Southeast Tennessee experienced an overall increase in revenue with a 3.1 percent growth rate over last year's totals for the region.

"Growth in our region is good for all of our communities," Woody added. "We like seeing most of neighbors' revenues grow, but hated seeing some fall to negative numbers."

Woody said it is no surprise that high gas prices have hurt drive destinations and continue to affect travel decisions.

"Sometimes national crises have an opposite effect on our area," she explained. "After the tragedies of 9/11, our numbers stayed stable and grew as larger fly-in destinations struggled."

But when you mix in high fuel costs, vacationers start taking more daytrips and keep closer check on their spending."

The state as a whole showed a 6.2 percent increase over 2006, with domestic and international travels directly spending close to \$14.2 billion in Tennessee during 2006. Tourism is the second largest industry in Tennessee providing 387,100 jobs across the state.

"The tourism industry is important to our economy," Woody explained. "Tourism is a clean industry that can't be moved overseas. It's here to stay and is a consistent money maker for our state and our local communities."

How to save for college tuition

The State of Tennessee has formed a new partnership with Georgia to endorse the tax-advantaged *Path2College 529 Plan* offered by the state of Georgia to provide Tennessee parents, grandparents and others a proven way to save for the future costs of college tuition with no sign-up or third-party sales fees. The *Path2College 529 Plan* has a low annual asset based management fee ranging from 0.51 to 0.75.

Accounts can be opened online with as little as \$25, and any earnings in the *Path2College 529 Plan* are federal income tax-exempt and can be used for tuition, room and board, books, fees and other qualified college expenses at any accredited college or university in the country. The plan offers seven investment options, low annual asset-based fees, and participants can arrange for automatic contributions for their accounts to be drawn directly from a bank account or through payroll deductions (if offered by their employer).

The *Path2College 529 Plan*, which is managed by TIAA-CREF Tuition Financing Inc., already has more than \$630 million in assets and more than 97,000 accounts. This includes almost 4,000 accounts owned by Tennessee residents who are already investing for their children's college education with the *Path2College 529 Plan*.

For more information or to open your new *Path2College 529 Plan* account, visit www.path2college529.com or call 877-424-4377.

DECOSIMO

CERTIFIED PUBLIC ACCOUNTANTS

Serving businesses and individuals throughout Tennessee and the Mid-South with Assurance, Tax, Litigation Support and Forensic Accounting services.

423.756.7100 | www.decosimo.com



www.bowaterecu.org
(423) 303-4240

4531 Hardwick Frm Pky NE
Next to Hobby Lobby

Cleveland Office now open!

Add to your employee benefits package for FREE:

Make credit union membership available to your employees!

Call Kim at 665-1016

member memo

. . . The TENNESSEE REHABILITATION CENTER AT CLEVELAND in conjunction with Disabilities Awareness Month and Disability Mentoring Day hosted an Open House at their facility at 3069 Overlook Dr. NE. We applaud DELWYN SMITH, manager, and his staff for their efforts to increase the public's awareness of the contributions and skills of Bradley County workers with disabilities.



. . . Adventa Hospice has a new name and a new location. This special service is now AMEDISYS HOSPICE OF CHATTANOOGA and is located at 7161 Lee Hwy., Ste. 400, Chattanooga, TN 37421. Please note the change in your membership directory.



. . . The LEARNING CENTER FOR ADULTS AND FAMILIES (LCAF), formerly Opportunity for Adult Reading, celebrated 30 years of "neighbors helping neighbors" in October. The Learning Center's

mission is "working together with volunteers and the community to help adults and families acquire the necessary skills to function effectively as citizens, workers and family members." Congratulations to DEBRA CONNER, executive director, and the staff and volunteers of LCAF!

. . . PERRY'S PETALS invites you to their Christmas Open House on Saturday, Nov. 8, from 1 to 8 p.m. In addition to refreshments, they will offer Visa gift cards and "lots of holiday specials." The shop is located at 1713 Keith St. For more information call Jo Perry at 423-476-7573.



. . . YOUR BUSINESS could be listed here too when you have something "new" to report: a new location, an expansion, a record-breaking event, a new employee, a staff promotion, and so on. Just fill out the form on the back of the newsletter or, better yet, email Nancy Neal, director of communications, at nneal@clevelandchamber.com.

Economic Indicators

August Unemployment Rate				
	2007	2008		
Bradley County	4.0%	6.5%		
Tennessee	4.0%	6.6%		
United States	4.6%	6.1%		
September Building Permits				
Residential	2007	2008		
Number Issued	37	30		
Permit Value	\$3,481,777	\$2,446,901		
YTD Number Issued	435	302		
YTD Permit Value	\$63,437,691	\$42,139,647		
Commercial	2007	2008		
Number Issued	3	9		
Permit Value	\$1,086,888	\$4,639,741		
YTD Number Issued	55	79		
YTD Permit Value	\$42,654,627	\$67,809,896		
Local Sales Tax Collected				
	Sept 2007	Jan-Sept 2007	Sept 2008	Jan-Sept 2008
Local Sales Tax	\$1,706,069	\$15,499,135	\$1,679,622	\$15,487,481
Retail Sales				
	June 2007*	Jan-June 20067	June 2008*	Jan-June 2008*
Bradley County	\$98,862,162	\$572,993,309	\$101,382,190	\$607,357,506
Tennessee	\$7,576,895,196	\$43,095,953,432	\$7,785,341,279	\$44,819,990,405

*Unemployment rates, local sales tax and retail sales figures are the latest state-provided figures. Numbers for building permits are obtained from city and county records.

EQ

Executive Quarters

Cleveland's Leader in Quality Executive Living
Since 1985

Anne C. Feehrer
Owner

P.O. Box 6105
Cleveland, TN 37320-6105

(423) 559-9437
ExecutiveQuartersTN.com

Wealth Management Group

Trust Division of Citizens National Bank



Specializing in Estate and Tax Planning,
IRA rollovers, Retirement Plans, Asset Man-
agement, Special Needs and Living Trusts.

For more information, please call:
Cleveland Office: (423)478-0001
Athens Office: (423)745-0261

USPS 695190



Nancy A. Neal, Editor
Gary Farlow, Publisher

Copyright © 2008 by Cleveland/Bradley Chamber of Commerce. All rights reserved. No part of this publication may be reproduced without publisher's written permission.

225 Keith is published monthly by the Cleveland/Bradley Chamber of Commerce, with offices at 225 Keith Street SW, Cleveland, Tennessee. 423-472-6587. FAX: 423-472-2019.

Subscriptions: Free with membership. \$25 for non-members. Periodical postage paid at Cleveland, Tennessee. POSTMASTER: Send address changes to 225 Keith SW, PO Box 2275, Cleveland TN 37320-2275.



member memo

... INFINITY MANUFACTURING INC. celebrated its fifth birthday in October 2008. Rodney Ensley and Daniel Swafford started



Infinity in the Cleveland State Community College Small Business

Incubator and have since moved their operation to the old Cullom Machine complex on Hardeman Lane. What started as only two men and a few hand tools has transformed in a very short period into a company that employs 30 people with capabilities ranging from CNC milling and turning, metal fabrication, reverse engineering of OEM machine components, and a variety of other services. Congratulations on your business growth, Infinity!

... Want access to white paste? Want to avoid criticism of your presentation skills? Need to feel younger? Want to see if you still fit in those "little chairs"? Need to get some respect? And do you need to be needed?



Volunteer for JUNIOR ACHIEVEMENT OF THE OCOEE REGION. Kids need you to invest in them, get involved and inspire them to succeed in a global economy. To bring real life to the classroom, contact CHERYL HYSINGER, education manager, at 423-0476-6772 or chysinger@bellsouth.net. Young people need positive role models to help prepare them for the workplace.

What's NEW with YOU?

Send us your news or press release for "member memo."

Name of business _____

Service/product provided _____

No. of employees _____ No. of years in business _____

Notes of interest _____

Contact person/title _____

Phone _____

FAX TO: 225 Keith Newsletter, 423-472-2019

EMAIL: NNeal@clevelandchamber.com